London Calling? KNOWLEDGE INDUSTRIES OF THE GREATER SOUTHEAST OF ENGLAND

TELECOMMUNICATIONS & CORPORATIONS



Three propositions:

- 1. That the region-scale is too coarse, and individual firmscale too fine, to understand the sectoral dynamics of city-regions.
- 2. That different types of firms will leave measurable traces in digital infrastructures (*e.g.* magnitude & distribution).
- 3. That there will be more than an urban/rural, skilled/unskilled, large/small cities gradient to telecommunications usage.



Mixed evidence about impact of ICT/telecoms on work:

- Information can be communicated instantly & globally.
- Given the alternatives, face-to-face is extraordinarily costly.
 But, so far, a surprisingly modest impact on where we work.
 And the infrastructure itself hasn't really been helping us get to grips with this dynamic:
- Invisibility of electronic interaction undermines existing approaches to researching these issues.
- Interaction now extends across multiple channels simultaneously.

Or, how to cope with 8 billion phone calls. METHODOLOGY

RELATED APPROACHES



- POLYNET (Hall & Pain)
 - High levels of specialisation within regions at city-scales.
 - Coarse interaction measures based largely on travel.
 - 'APS' firms treated as a single group.
- Journey-to-Work (Demires Ozkul)
 - Increasing commuting distances with SOC.
 - Strengthening polarisation by status.
- What's missing is.... *communications*.

WHY USE THE PHONE NETWORK?

'Better to have the in-use properties of technology, not their espoused properties...' Moss & Townsend (2000)

NEW KNOWLEDGE & NEW SECTORS



- Can try to map types of knowledge work on to sectors:
- Analytical: R&D and ICT-type work.
- Synthetic: Finance, Law & other consultancy work.
- Symbolic: Art, Film & other 'cultural work'.

Of course, shouldn't draw hard boundaries around these:

- How do you classify video game designers?
- Or architects, for that matter?
- Nor are these necessarily stable across product or firm lifecycles

ABOUT THE EMPLOYMENT DATA



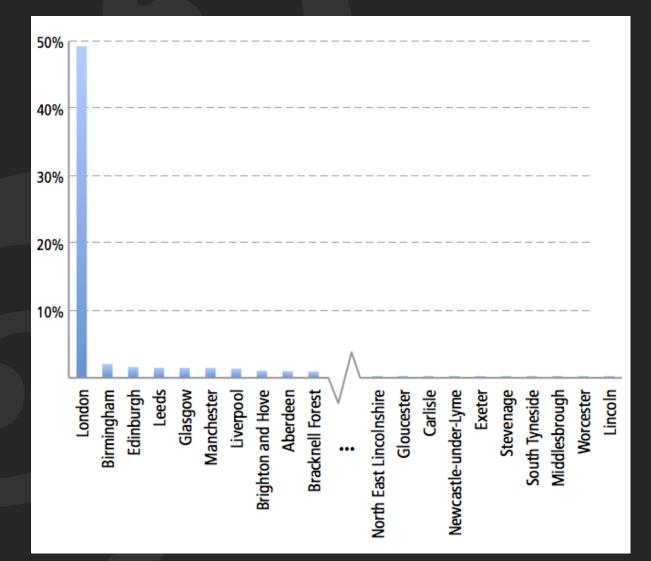
- Data provided by BRES/ABI:
- 10% sample at Output Area level.
- 5-year 'window'.
- Mix of SIC levels.
- Zonal variation calls for relative measures of density:
- The Location Quotient (LQ) still gives us a good handle on this.
- But, can also give us some misleading results in places with low levels of total employment.

ABOUT THE PHONE DATA



- Data provided by a major telecoms operator:
- Month of August 2005.
- Covers roughly 95% of landlines in Britain.
- Includes domestic and international calling.
- Pseudonymous to mitigate privacy issues:
- Calls to and from a given number can be grouped together, but the phone number itself is unknown.
- Lines localised to exchange areas (pools of *ca.* 1-3,000 lines)

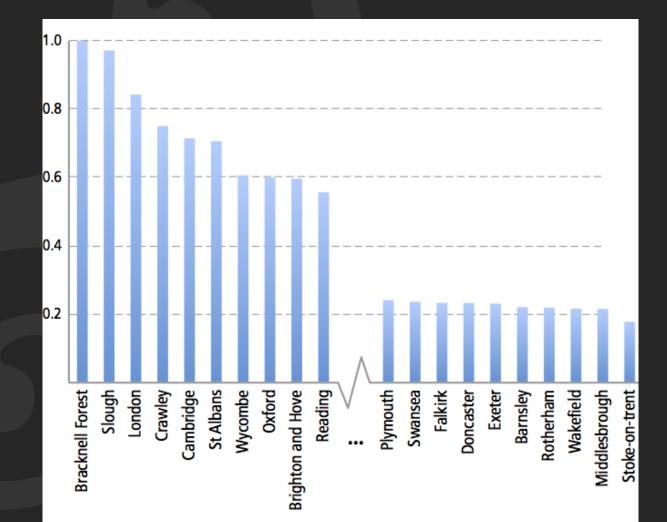
THE PROBLEM OF RAW DATA



KING'S College LONDON

AFTER NORMALISATION





THE TELECOMMUNICATIONS QUOTIENT



Modelled on the Location Quotient (Florence):

 $TQ = \binom{C_{iA}}{C_{A}} / \binom{C_{iR}}{C_{B}}$

- Provides a simple, scalar metric for 'globalisation'.
- Computationally straightforward.
- Easy to interpret.

IS IT RELEVANT?



The TQ correlates much more strongly with both high-value businesses and managerial functions than it does with employment overall. Consequently, it seems like a good—if not perfect—proxy for knowledge work.

LIMITATIONS



Some limitations:

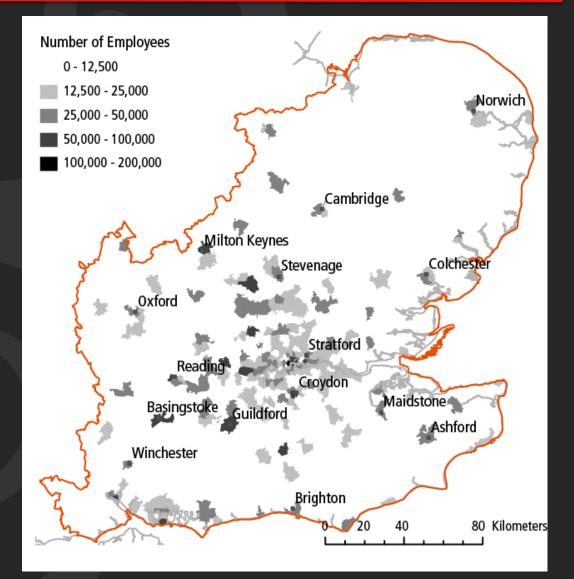
- Everyone in a firm the same SIC code—mail room to CEO!
- Ongoing shift to mobile and VOIP (less impact in 2005).
- Risk of 'ecological fallacy' from aggregation (associate international calling to the 'wrong' sectore).

However, these risks seem worthwhile since the data enables us to get at the *behaviour* of global firms in an entirely new way!

On with the show! ANALYSIS

OVERVIEW OF THE GSE







Useful to build a model that makes relatively few assumptions about the scale of 'neighbourhood effects':

- Moran's *I* gives us a way to determine the scale at which we find the most statistically significant evidence of clustering.
- Mark Correlation allows us to cross-validate Moran's using the covariance of attribute values.
- Getis-Ord's Gi* allows us to actually extract the statistically significant clusters once we've determined the appropriate neighbourhood scale.



- Using all of these pieces we can build a full picture of sectoral behaviour:
- Iteratively use Moran's *I* and Mark Correlation to detect the scales at which clustering occurs in each sectoral grouping.
- Use Getis-Ord's Gi* to map out where this density is statistically significant (these *could* be considered agglomerations).
- Remove zones with very low amounts of total employment (*i.e.* less than 500 employees overall or 50 within a single base).
- Map the Telecommunications Quotient (TQ) for the remaining zones and examine the results (these could be

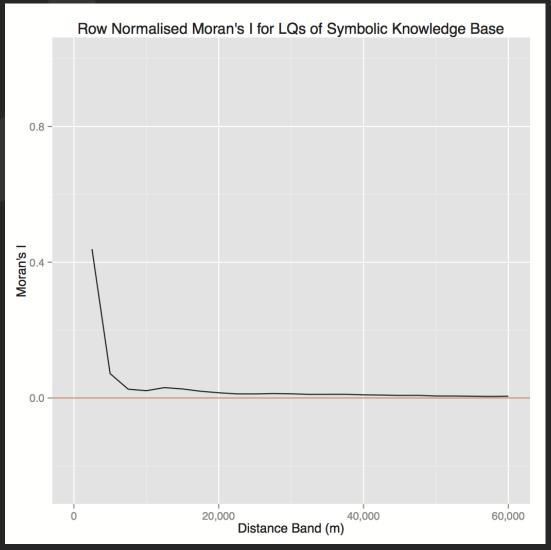
No really! Please get on with the show! ANALYSIS

MORAN'S / IN DETAIL (JUST ONCE)



The Symbolic knowledge base gives us a nice starting point:

- Very strong autocorrelation under 10km
- A slight increase between 12.5 and 15km But is it significant?



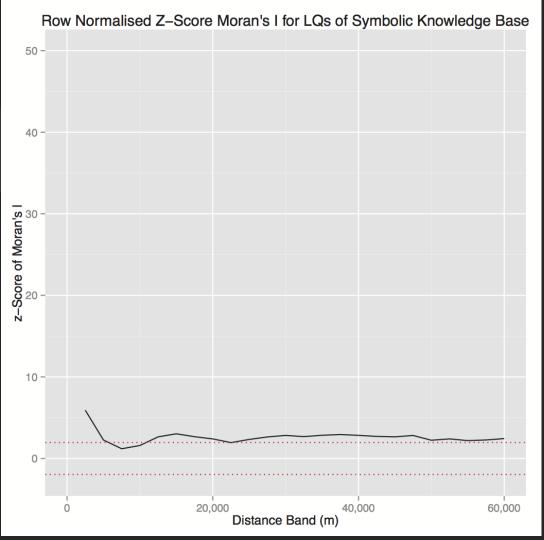
MORAN'S Z-SCORES IN DETAIL (JUST ONCE)



Statistically significant levels of autocorrelation at several distances:

- Very strong under 10km
- Detectable again between 12.5km and 20km

Amount of autocorrelation detected is significant at nearly all distances except between 7.5*km* and 12.5*km*.

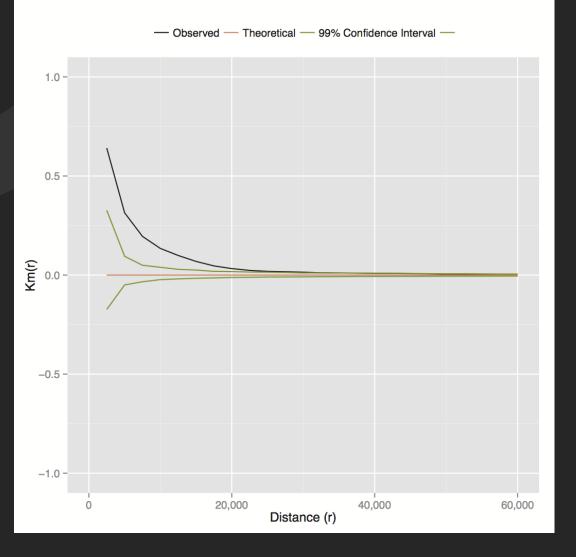


MARK CORRELATION IN DETAIL (JUST ONCE)



Statistically significant mark correlation at several distances:

- Slight difference from Moran's *I*, but very high under 10*km*.
- And significant out to 30km.

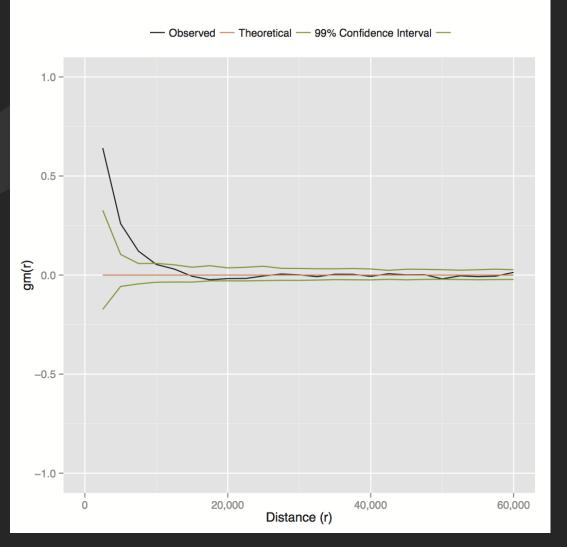


PAIR CORRELATION IN DETAIL (JUST ONCE)



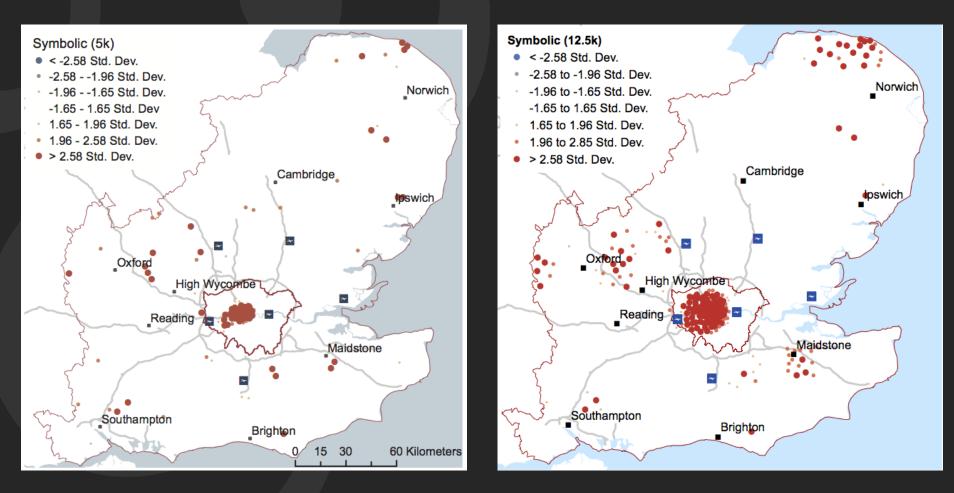
Quite a different view of the Symbolic knowledge base here:

- Doesn't fundamentally change our understanding.
- But does show that the key zone is for distances of less than 12.5km.
- Some suggestion of negative correlation at distances beyond 15km, but not statistically significant.



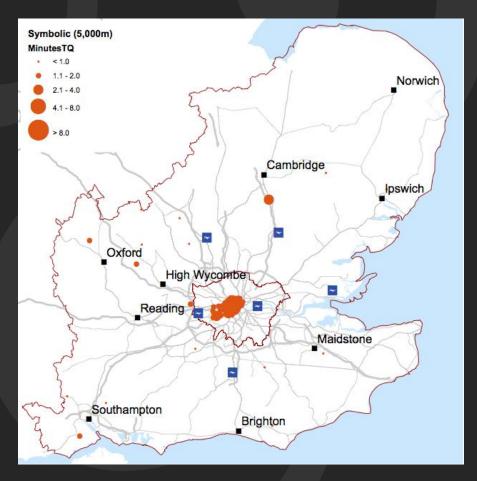
EMPLOYMENT CLUSTERS (SYMBOLIC)

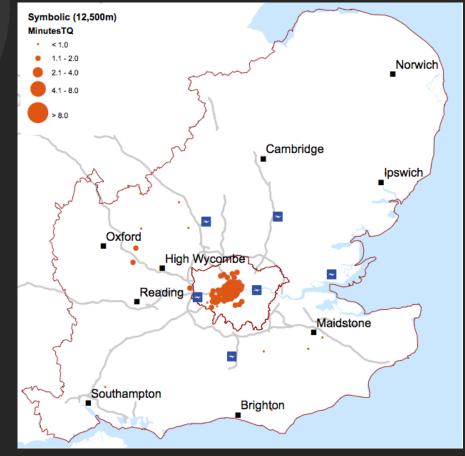




SYMBOLIC GLOBALISATION

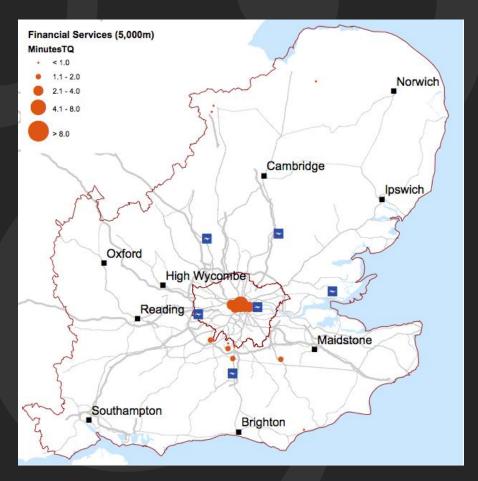


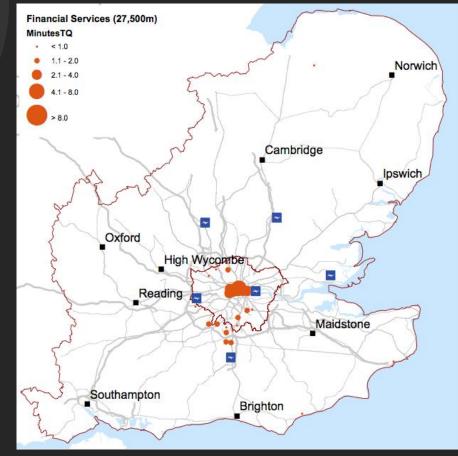




FINANCIAL GLOBALISATION

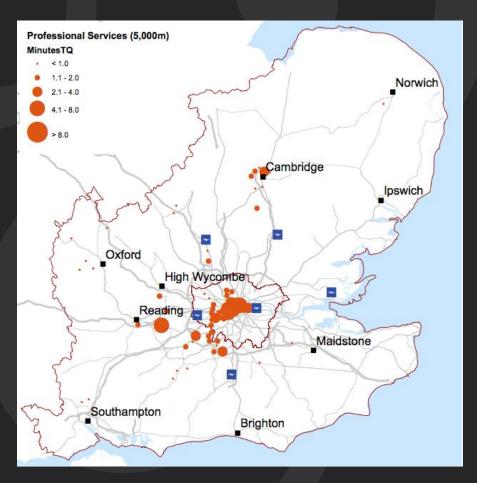


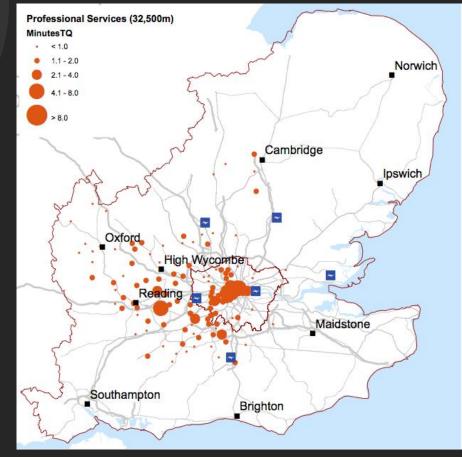




BPS GLOBALISATION

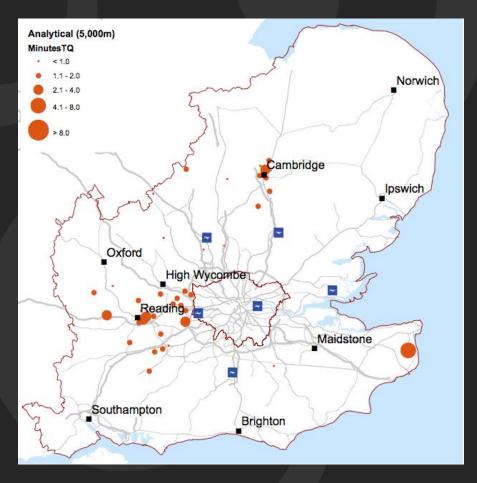


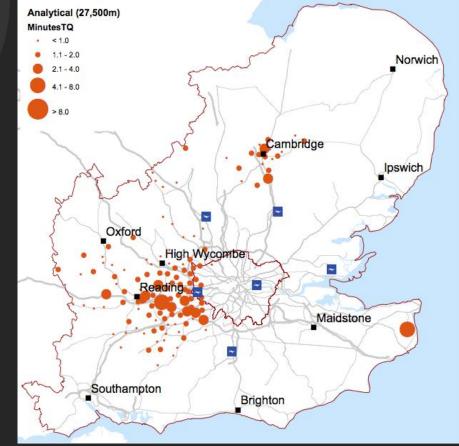




ANALYTICAL GLOBALISATION

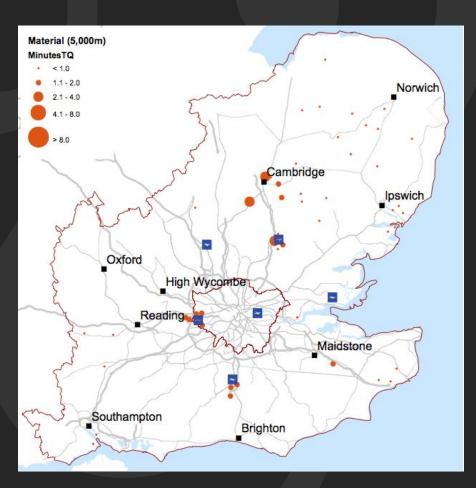


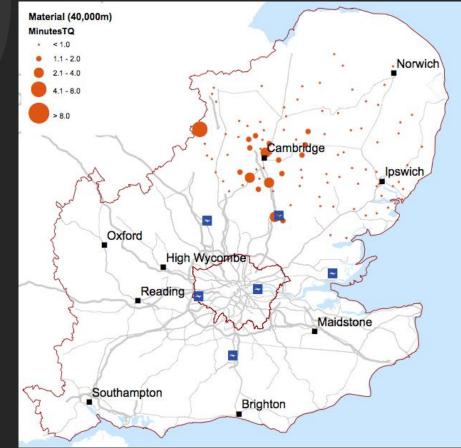




MATERIAL FLOWS GLOBALISATION







Sorry, I zoned out in the middle there.

WRAPPING UP



Some useful 'takeaways':

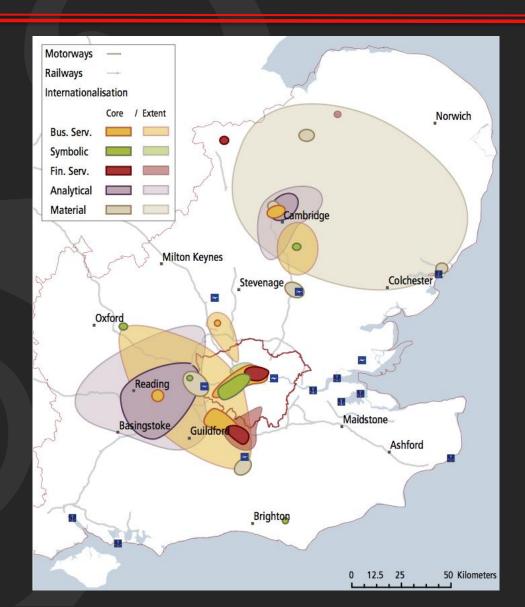
- All groups show some level of 'back office' activity—areas with significant calling activity that are geographically 'detached' from the urban core.
- Importance of the traditional CBD weakening for firms operating in codified environments with limited direct interaction needs.
- ICT is having differential effects on location at the sectoral level.

However:

Results limited by absence of small businesses/contractors

PUTTING IT ALL TOGETHER







THANK YOU! (& APOLOGIES)

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