

# Regional development in the global economy: a dynamic perspective of strategic coupling in global production networks

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# Regional development in the global economy **Outline**

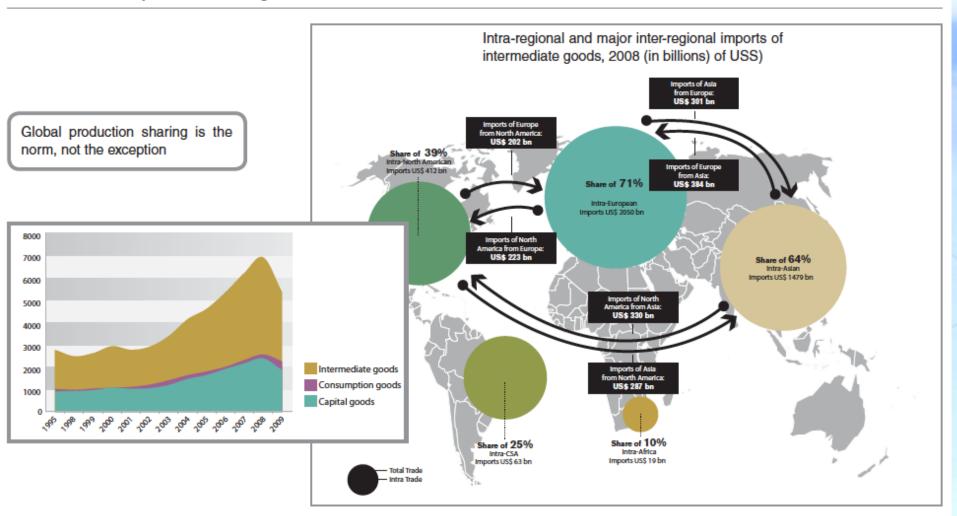
- Introduction
- Strategic coupling: how can it work for regional development?
- Promoting strategic coupling: policy and practice

#### 1. Introduction

# Regions in global production networks (GPNs) and global value chains (GVCs)

- 80% of world trade organized through GPNs (UNCTAD's World Investment Report 2013)
- GPNs and GVCs as "the world economy's backbone and central nervous system" (World Bank, 2010)

FIGURE 8.6: Global production sharing



Source: FGI Supply Chain Study.

#### 1. Introduction

# "Strategic coupling": connecting regional development to global economic change

- Strategic coupling as interactive effects of regional dynamics and GPN imperatives
- Dynamics of coupling, decoupling, and recoupling
- Promoting strategic coupling through regional policy and practice

#### What is strategic coupling?

- territorial dynamics at the regional scale: regional institutions and regional assets
- network dynamics at the global scale: competitive logics of seeking
  - cost efficiency
  - market access and development
  - financialization and capital gain
  - risk minimization

#### What is strategic coupling?

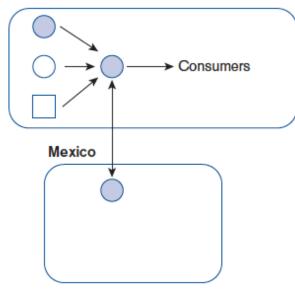
- **GPN** actors:
  - global lead firms and their market control through product and market definition;
  - strategic partners, suppliers, and other actors
- Strategic coupling of regions into GPNs: mutual complementarity and dynamic articulation

# Dynamics of strategic coupling and regional development

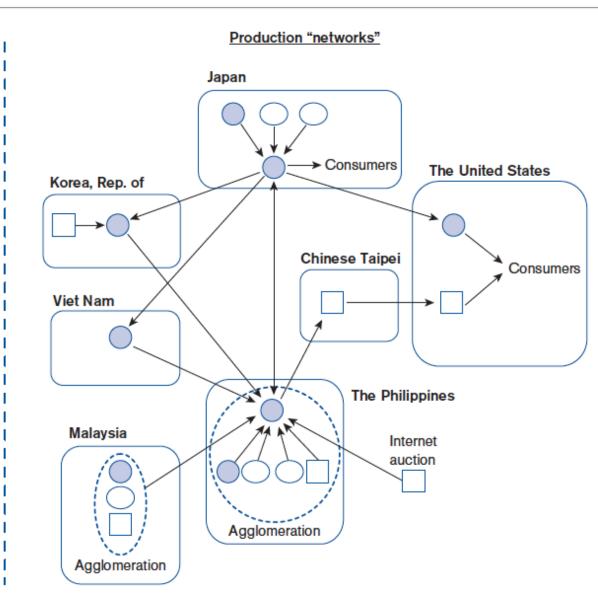
- Coupling not a static equilibrium concept
- **Evolutionary possibilities** 
  - coupling/articulation
  - decoupling/disarticulation
  - recoupling/re-articulation

#### Cross-border production sharing

#### The United States



- Headquarters or affliates
- Unrelated firms with same firm nationality
- Unrelated firms with different firm nationality



# Dynamics of strategic coupling and regional development

- Three modes of strategic coupling
  - international partnership: a functional coupling
  - indigenous innovation: an organic coupling
  - production platforms: a structural coupling

#### Changing modes of strategic coupling

- The "dark sides" of strategic coupling
  - strategic coupling but negative consequences
  - conflicting GPN and regional logics: cost efficiency vs. industrial upgrading
- Shifting dynamics of strategic coupling: disarticulations, with the possibility for rearticulation into different and more appropriate **GPNs**

Table 2. Potential negative consequences of strategic coupling in global production networks

|           | Between GPN and region  | Within region  |
|-----------|---|--|
| Ruptures  | <ul> <li>Disinvestment</li> <li>Exit of foreign firms</li> <li>More limited access to international markets</li> <li>Financial and other risks</li> </ul>   | <ul> <li>Crowding out local firms</li> <li>Reduction or removal of local linkages</li> <li>Political exclusion</li> <li>Displacement and eviction</li> </ul> |
| Frictions | <ul> <li>Uneven value capture</li> <li>Leakage of intangible assets<br/>(technology and knowhow)</li> <li>External path dependency and<br/>regional "lock-ins"</li> <li>Labour exploitation</li> <li>"Clash" of cultures</li> </ul> | <ul> <li>Uneven resource allocation</li> <li>Social and class conflicts</li> <li>Gender inequality</li> <li>Environmental damages</li> </ul>                 |

Source: Expanded from Coe and Hess (2011: Figure 11.2, p.135).

#### Changing modes of strategic coupling

- The case of semiconductor industry in South Korea (Seoul region) and Taiwan (Taipei-Hsinchu)
  - 1960s-1970s: structural coupling and decoupling
  - 1980s-1990s: organic coupling through indigenous innovation and catching-up
  - 2000s and beyond: strategic recoupling through international partnership

#### Cautions for policy makers and practitioners

- Changing modes of strategic coupling and their associated pitfalls: never a universal panacea or all-inclusive policy instrument
- Always a critical role for regional institutions and groups of actors to engage in joint decision and collective action
  - to mitigate "dark sides" of GPN coupling
  - to consider a more balanced and equitable form of regional development December 12, 2014 14

#### Cautions for policy makers and practitioners

- Mindful of regional variations in resource endowments and institutional repertories
- Role for sector-specific industrial policies in GPNled regional development

# Key considerations in GPN-led regional development POLICY

- Moving from national industries to specialized niches of regions in GPNs
- Recognizing the need for detailed knowledge and analysis of regional prospects in different GPNs
- Promoting new domestic capacity and/or foreign investment in value-adding segments of GPNs in regional economies December 12, 2014 **16**

# Key considerations in GPN-led regional development POLICY

- Developing global supply base through a combination of local and foreign firms
- Facilitating trade in production inputs and intermediate goods and services
- Leveraging GPNs for international market access and development of regional firms

# Key considerations in GPN-led regional development PRACTICE

- Engagement with transnational communities
- Ensuring policy credibility and institutional consistency
- Recognizing pragmatic choices and flexible pathways