

**Spatial effects of digital transformation.  
An analysis on the example of an automotive R&D network**

Jonas Glaesser

# Overview

1. Introduction: The challenges of the automotive industry
2. Theoretical background
3. Question and hypothesis
4. Data
5. Preliminary findings
6. Next steps



# The BMW Research and Innovation Center Munich

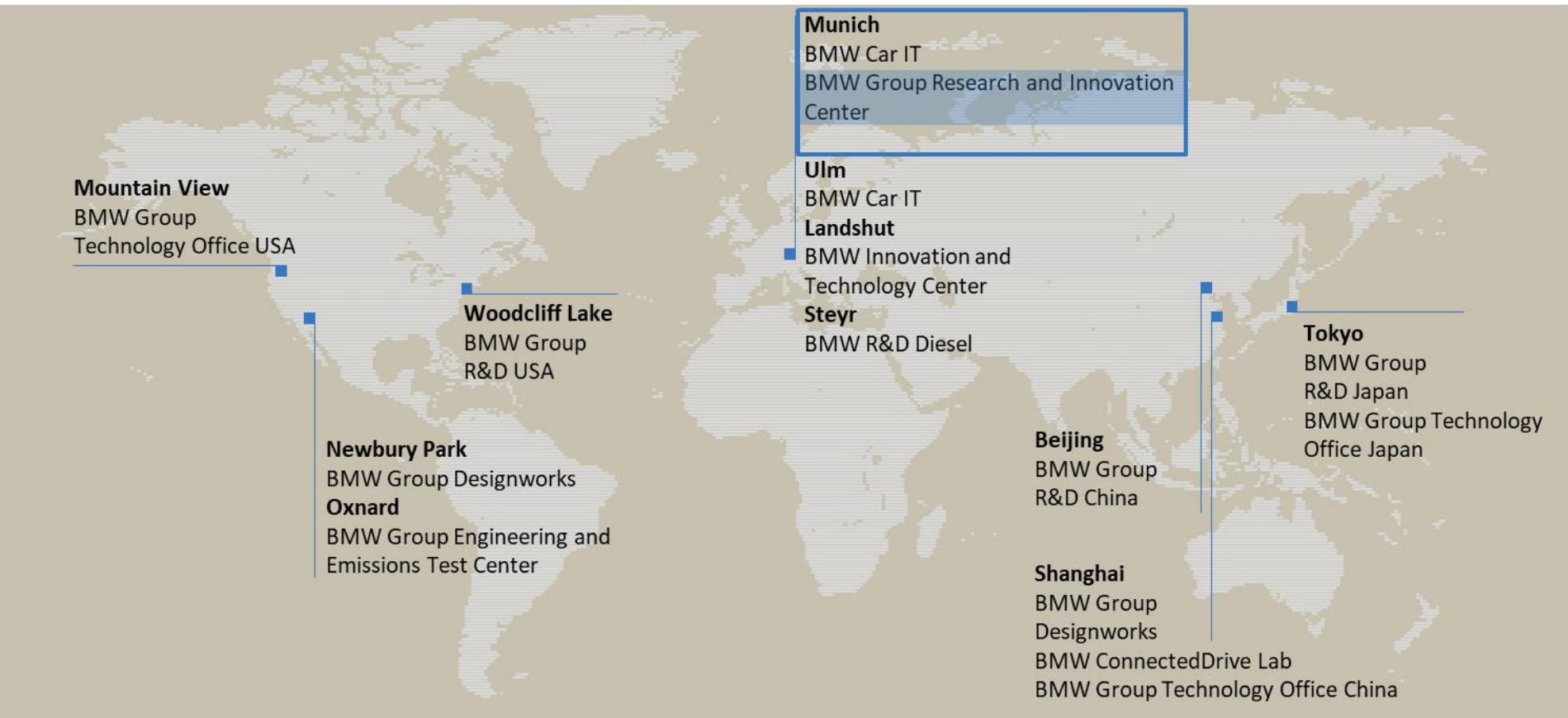








# BMW R&D Network



# 1 Introduction

## The automotive industry in turmoil

- Financial Crisis
  - In-house or outsourcing
- Technological changes
  - Electrification
  - Autonomous Driving
  - New business models (Transportation-as-a-Service)
- Pressure of technological change
  - Economic competition
  - Time-to-Market
  - Changing regulation
- Challenges for R&D and its spatial consequences
  - Sourcing of new technologies and competences

## **2 Theoretical background**

### **Spatial approaches towards innovation and proximity**

**National Systems of Innovation** (Lundvall and Johnson 1994; Amable 2000; Gertler, Wolfe, and Garkut 2000; Hollingsworth 2000)

- Influence of institutions on firms regarding innovation and learning (technological and non-technological)

**Local Innovation Systems** (Amin and Cohendet 2004)

- Based on the benefits of agglomeration economies and spatial proximity between firms
- Co-location and collaboration that support competition
- Clustering
- Urban amenities (Jacobs 1969)
- Tacit and codified knowledge

**Role of proximity** (Storper 1997; Boschma 2005)

### 3 Question and hypothesis

How does technological disruption change the spatial configuration of R&D relations?

#### **Main Hypothesis**

Technological innovation and location are interconnected.

The more established a technology is, the more likely it is to be outsourced, and the more disperse its context of origin will be.



# Network Adjustment vs. Node Adjustment Hypothesis

## **Network Adjustment Hypothesis:**

Under pressure of technological change, it is assumed that R&D networks open up to new locations, further industries, and other firms.

## **Node Adjustment Hypothesis:**

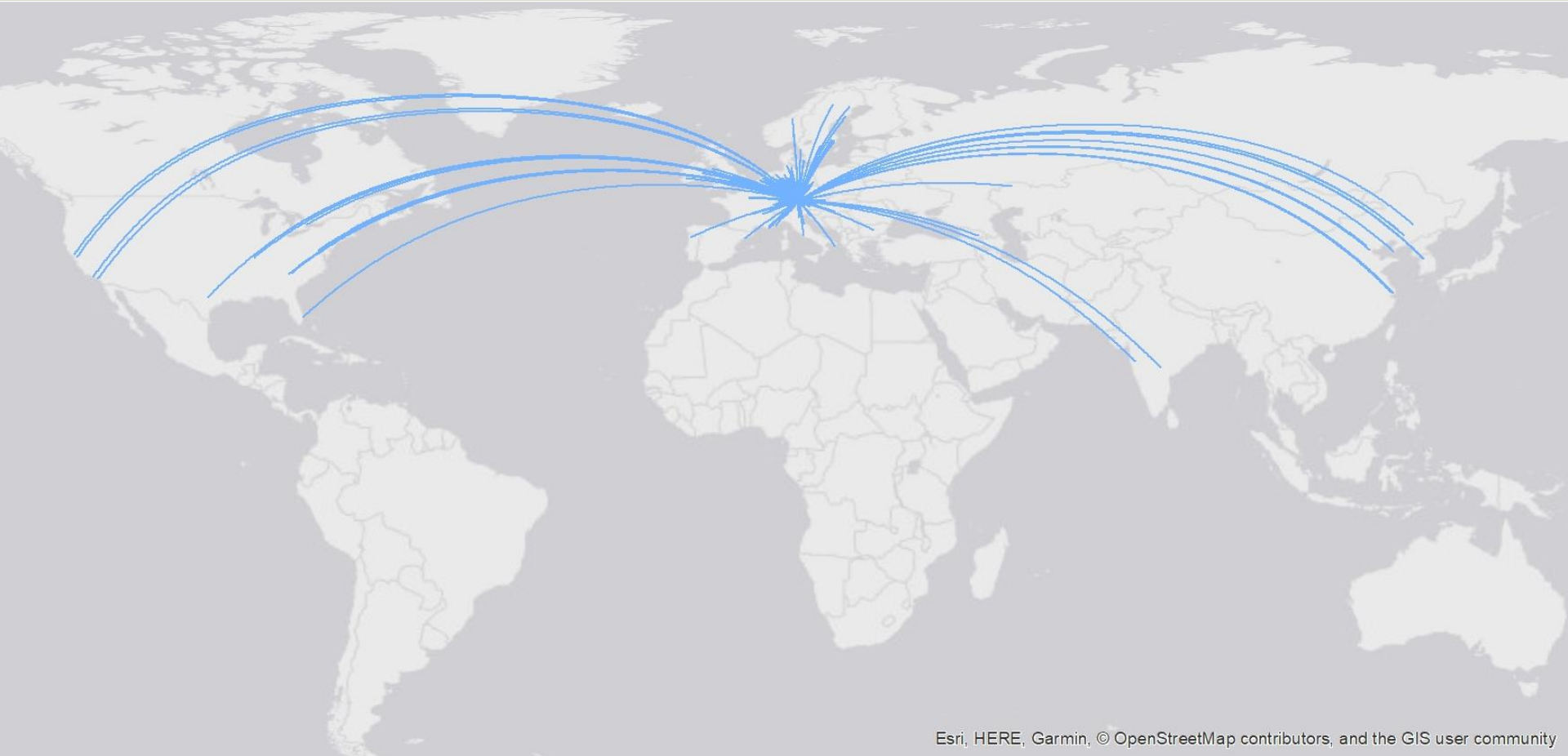
Firms (suppliers) rather change their processes and technological basis, in order to keep the existing linkages to central actors and not to lose the network as a resource for further transactions.

## 4 Data

### Supplier Data of BMW's external R&D commissions

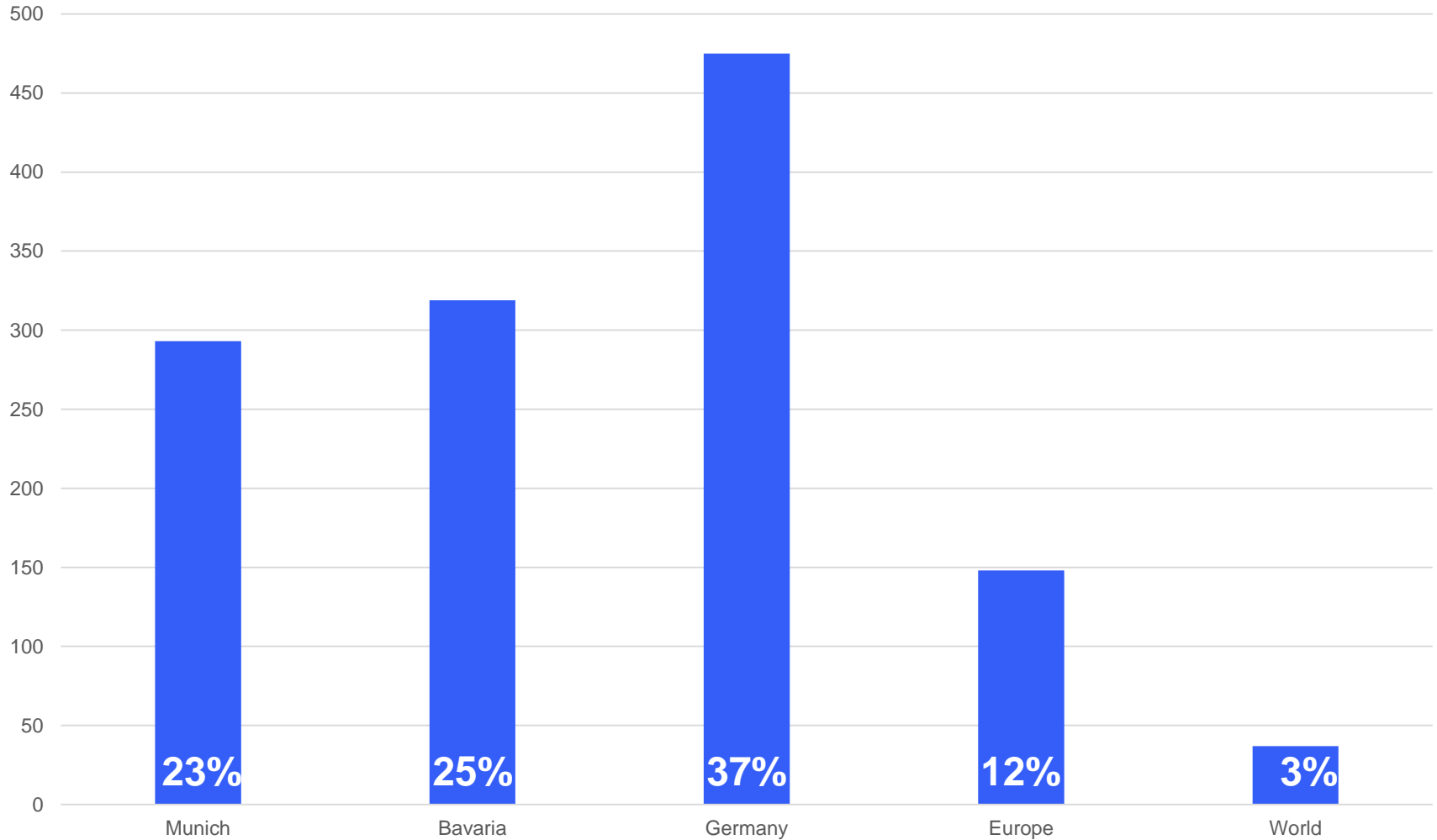
Years	Attributes	Cases	Network perspective
2013	Internal BMW R&D department	82 BMW departments	4968 Nodes
2014	Development Service Providers	4886 firms	
2015			
2016	Commission (type of activity/service and financial amount)	114937 Transactions	114937 Edges
2017	Firm locations (exact addresses)	52 Countries	

## 5 Descriptive Analysis of R&D Supplier Linkages





# Spatial distribution of Development Service Providers



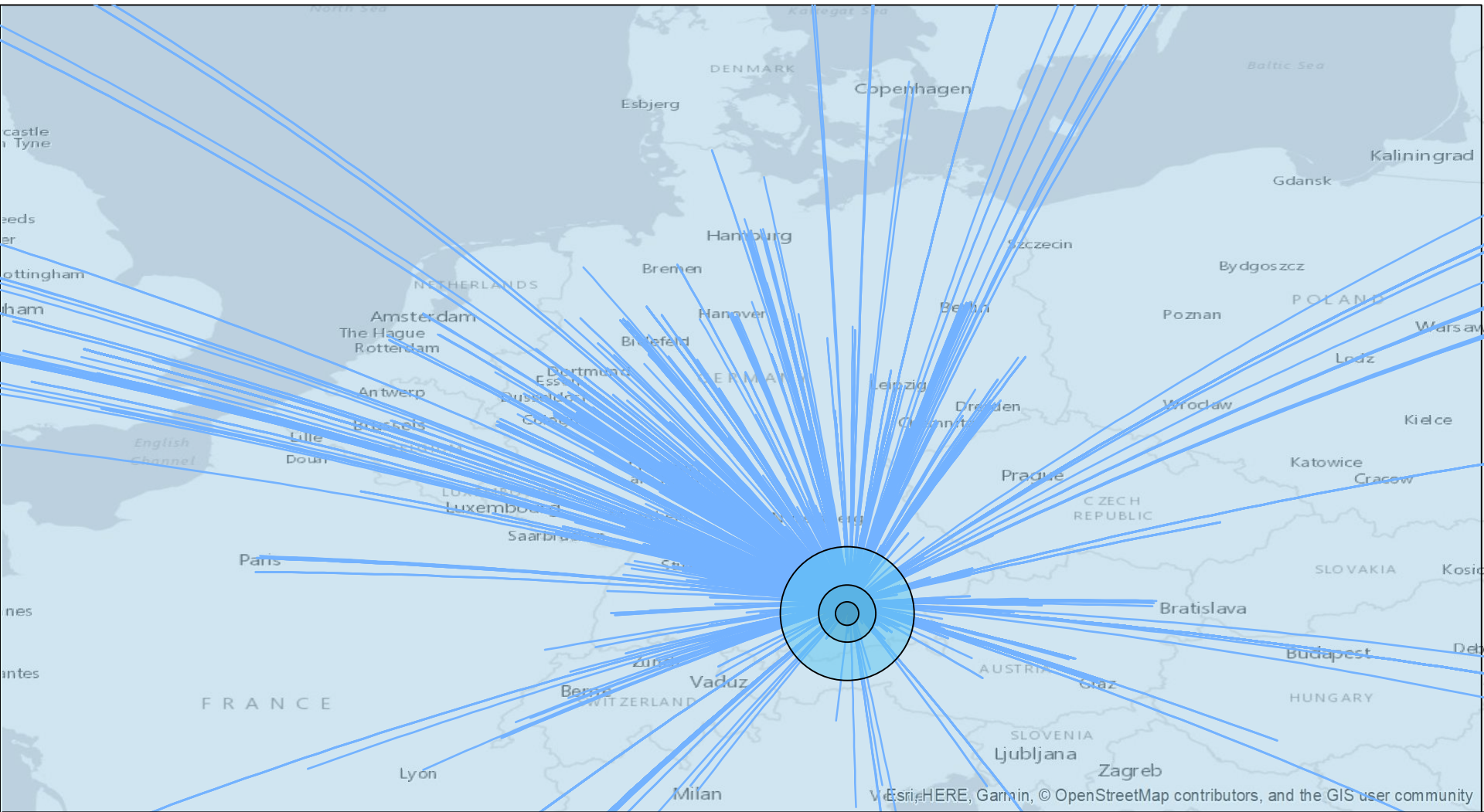
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# Spatial distribution of Development Service Providers transaction links

Permanent accessibility ( $< 5$ km)	22%	1898
Commuting distance (5km to 50 km)	27%	2273
Metropolitan Region Munich ( $>50$ km to 120 km)	6%	508
Europe	44%	3757
World	1%	78



# Spatial distribution of Development Service Providers transaction links

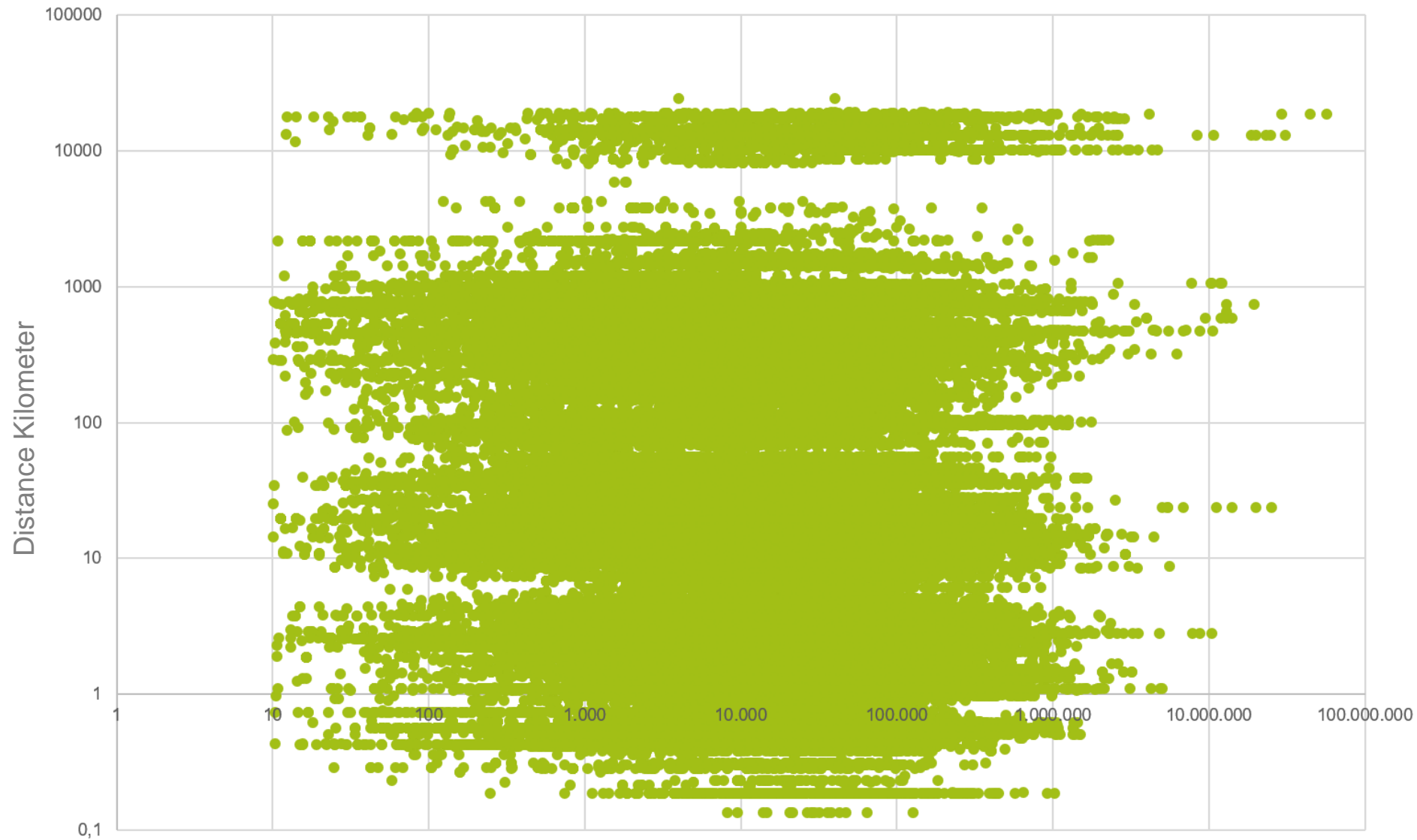


■ Permanent reachability (< 5 km) 22 %    ■ Commuting distance (5km to 50 km) 27 %    ■ Metropolitan Region Munich (>50 km to 120 km) 6 %    ■ Europe 44 %

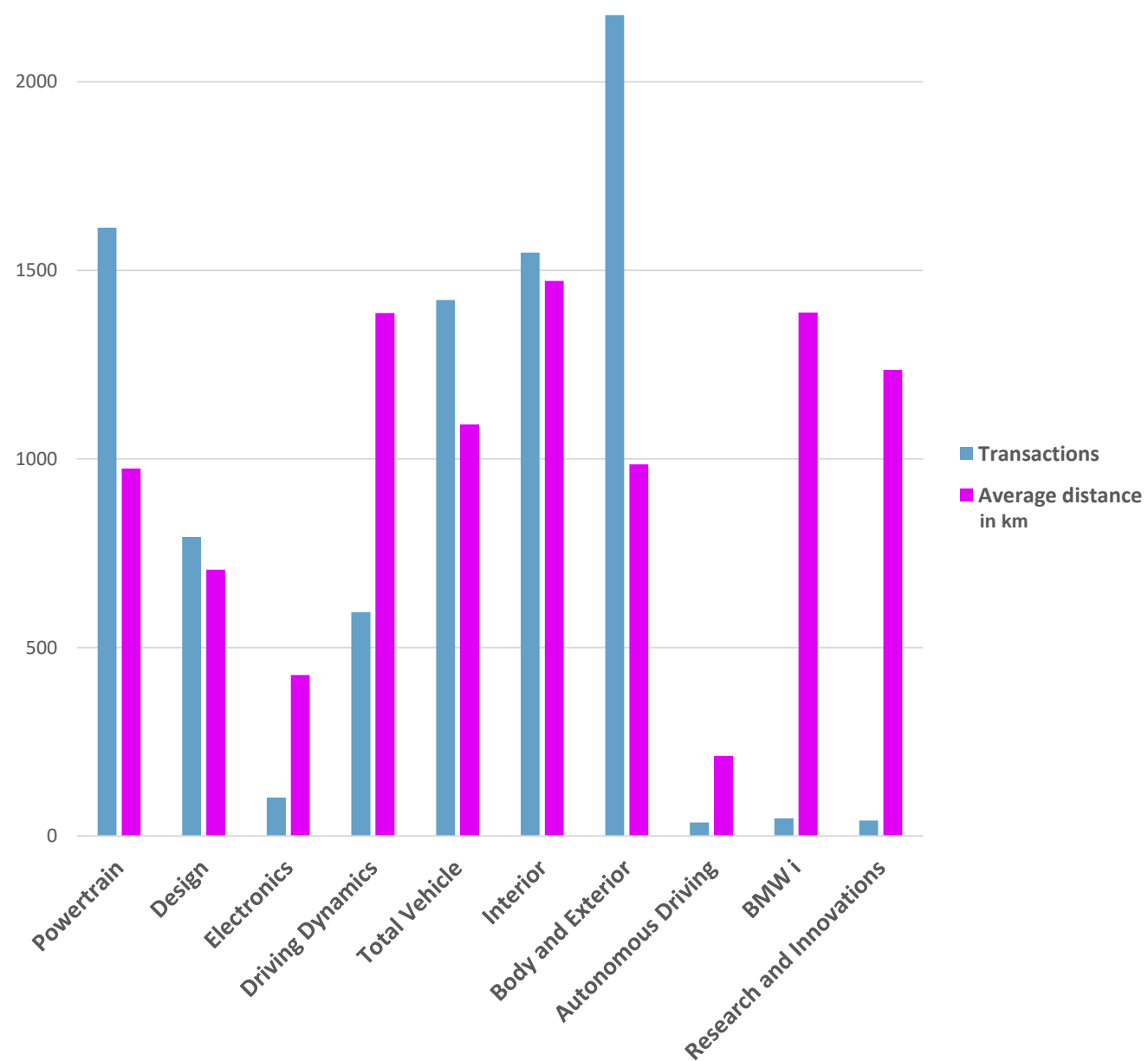
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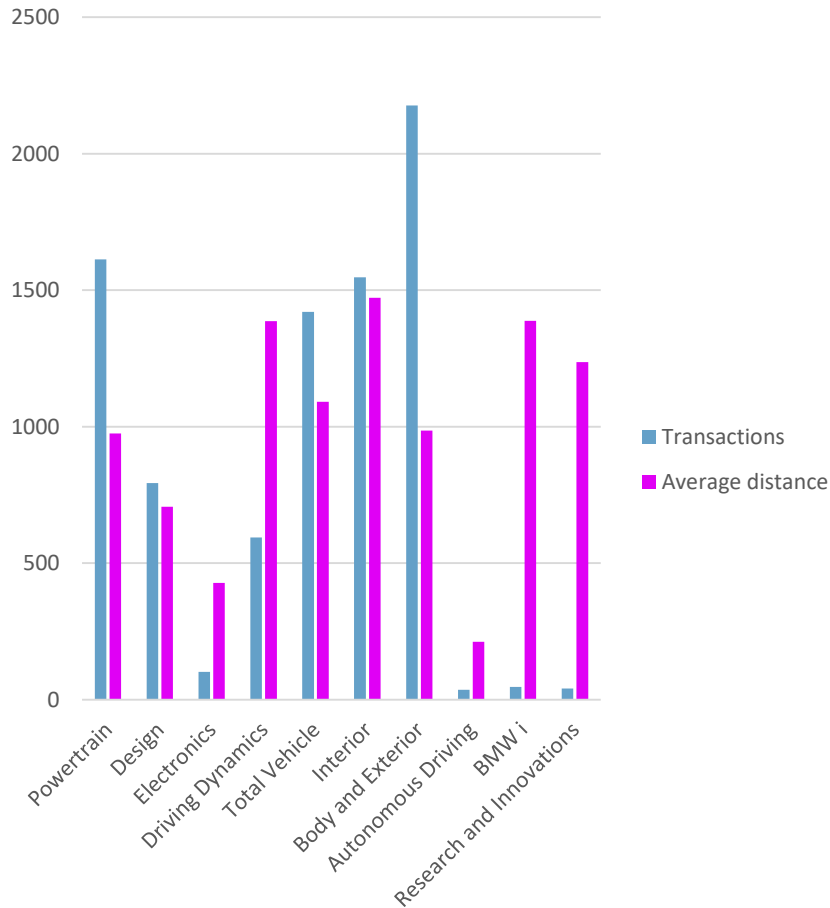
# Spatial distribution of Development Service Providers transaction links



# Analysis of Supplier Linkages



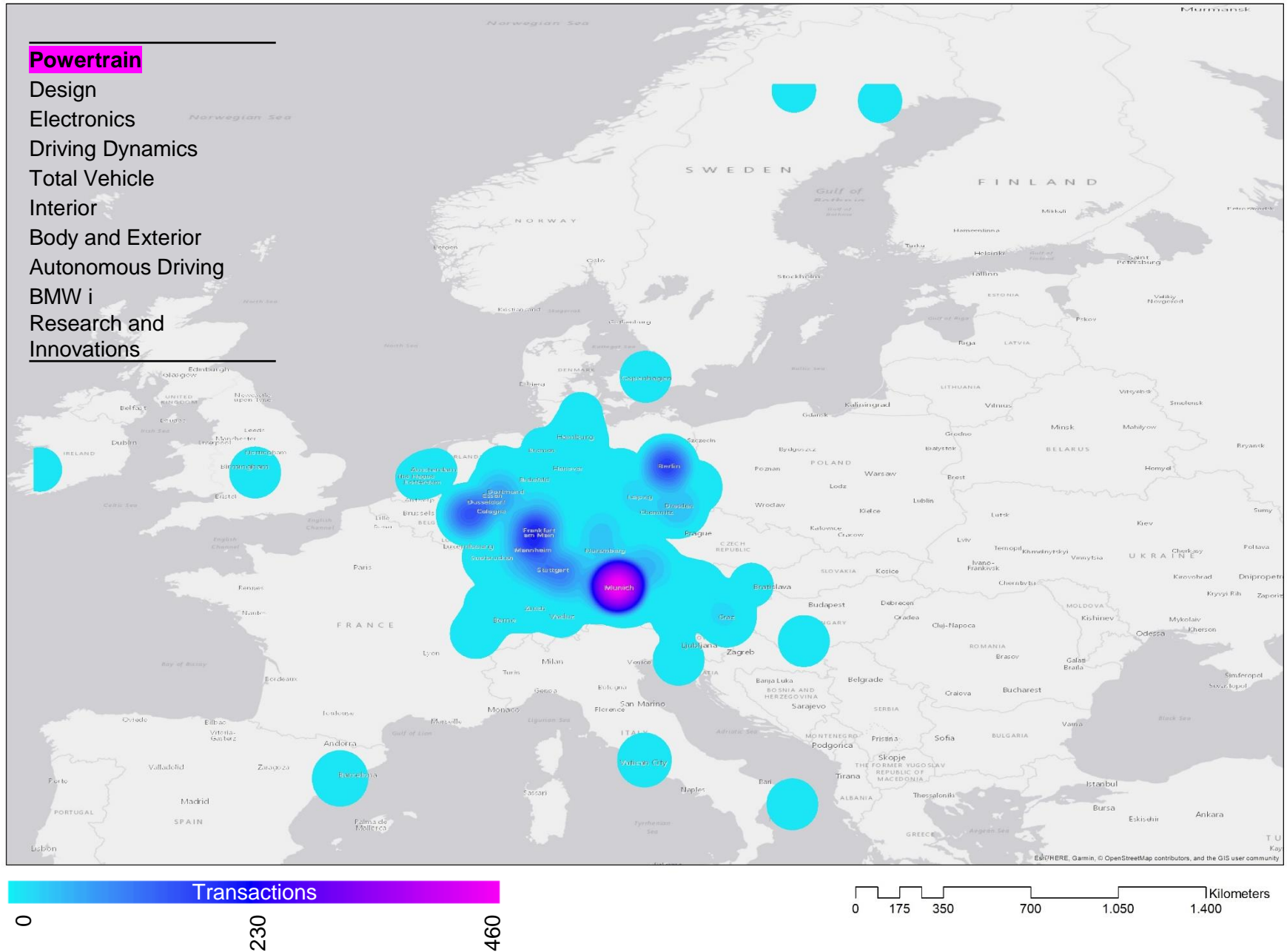
# Analysis of Supplier Linkages: Interpretation



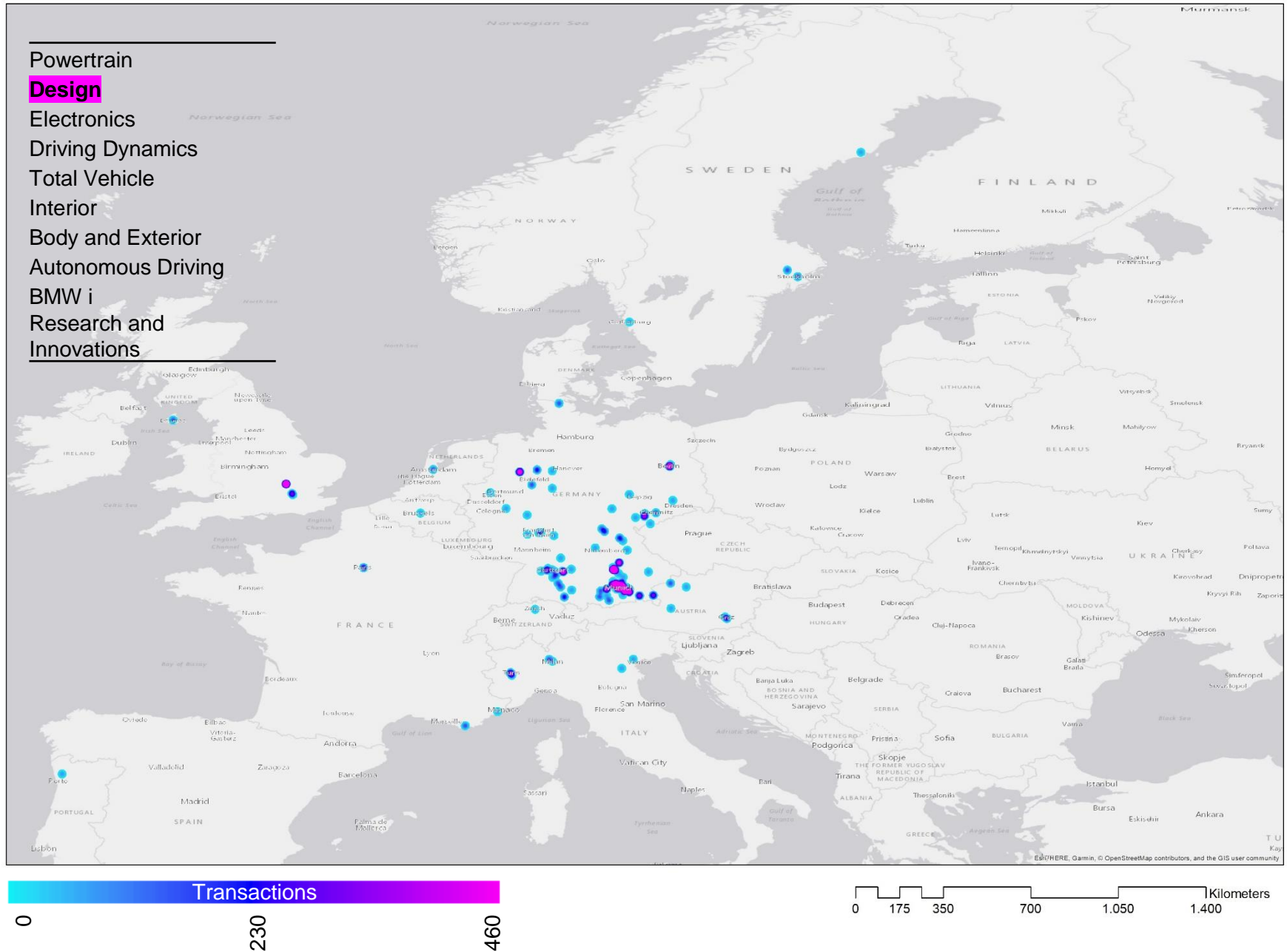
- New technologies are being developed inhouse
- Established technologies rely on a huge base of external linkages



# Spatial distribution of Development Service Providers transaction links

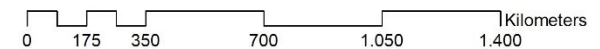
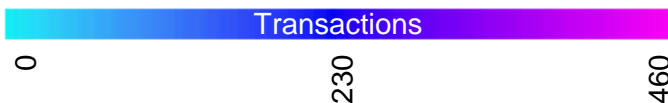
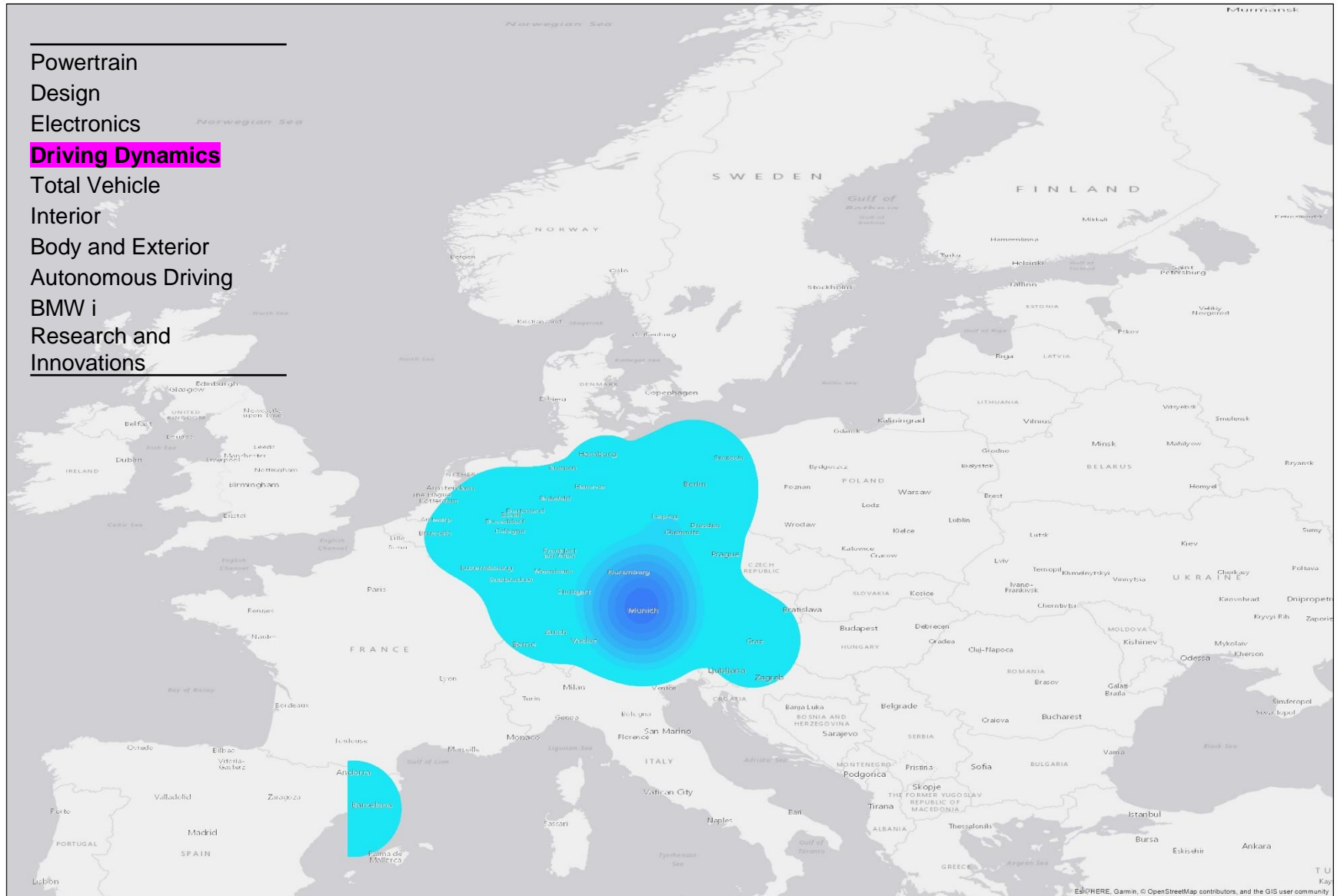


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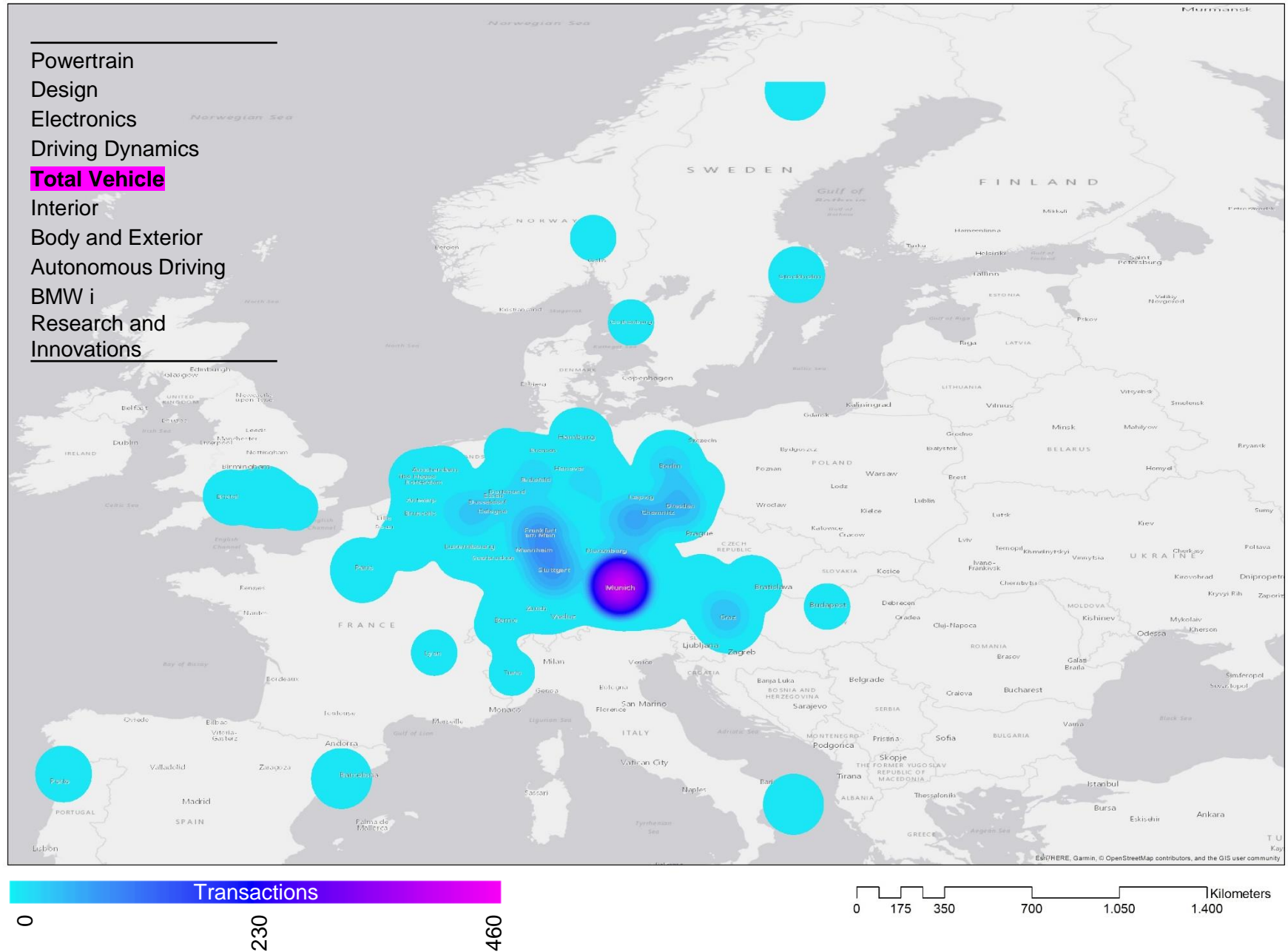


# Spatial distribution of Development Service Providers transaction links

Powertrain  
Design  
Electronics  
**Driving Dynamics**  
Total Vehicle  
Interior  
Body and Exterior  
Autonomous Driving  
BMW i  
Research and  
Innovations

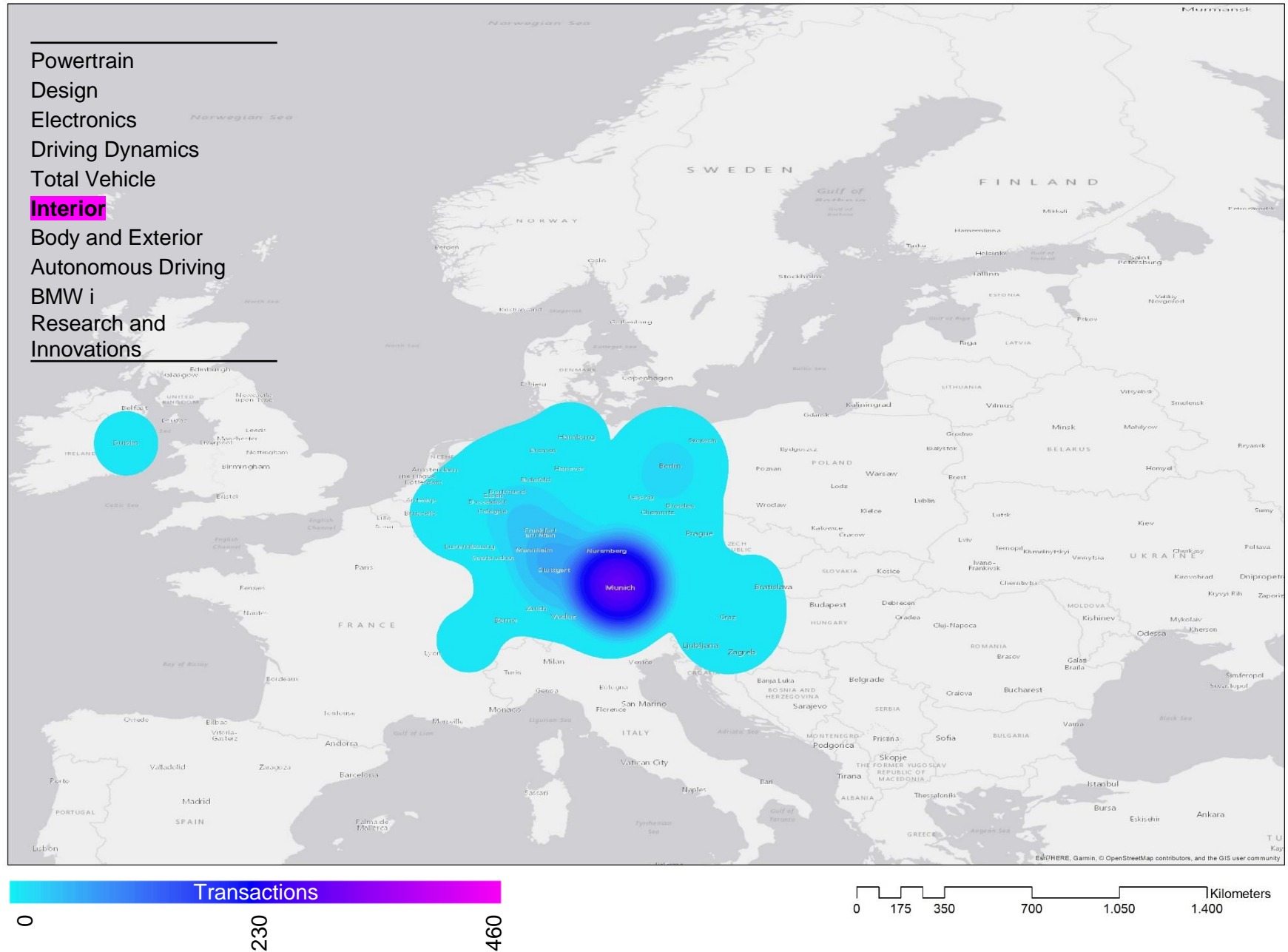


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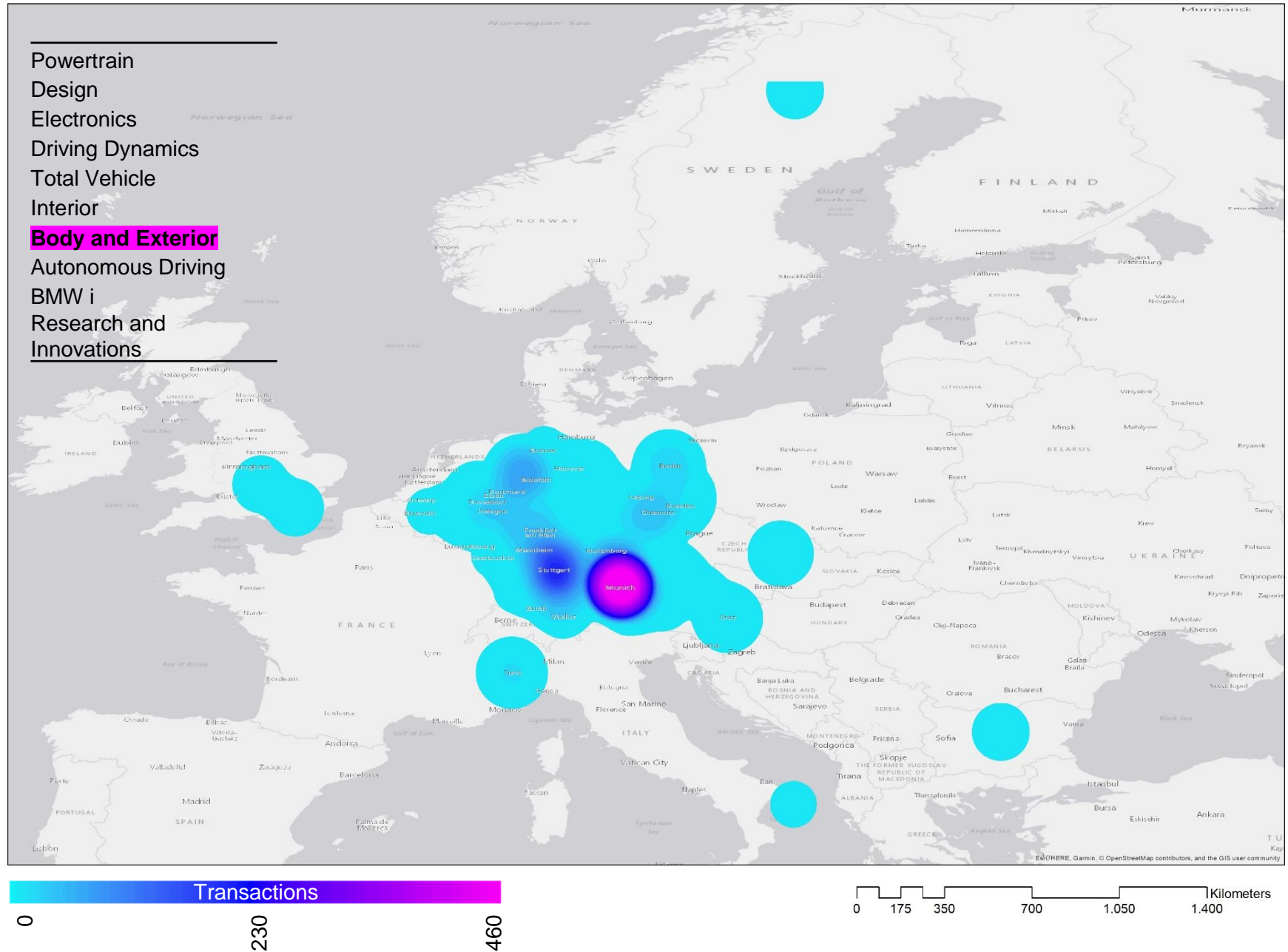




# Spatial distribution of Development Service Providers transaction links



# Spatial distribution of Development Service Providers transaction links



## 6 Next steps

- Enhancing the data set
  - categories of technological innovation to operationalize hypotheses
  - add branch information
  - Other variables (institutional proximity)
- Applying longitudinal analysis
  - Examine the changes over time

Thank you for your attention!

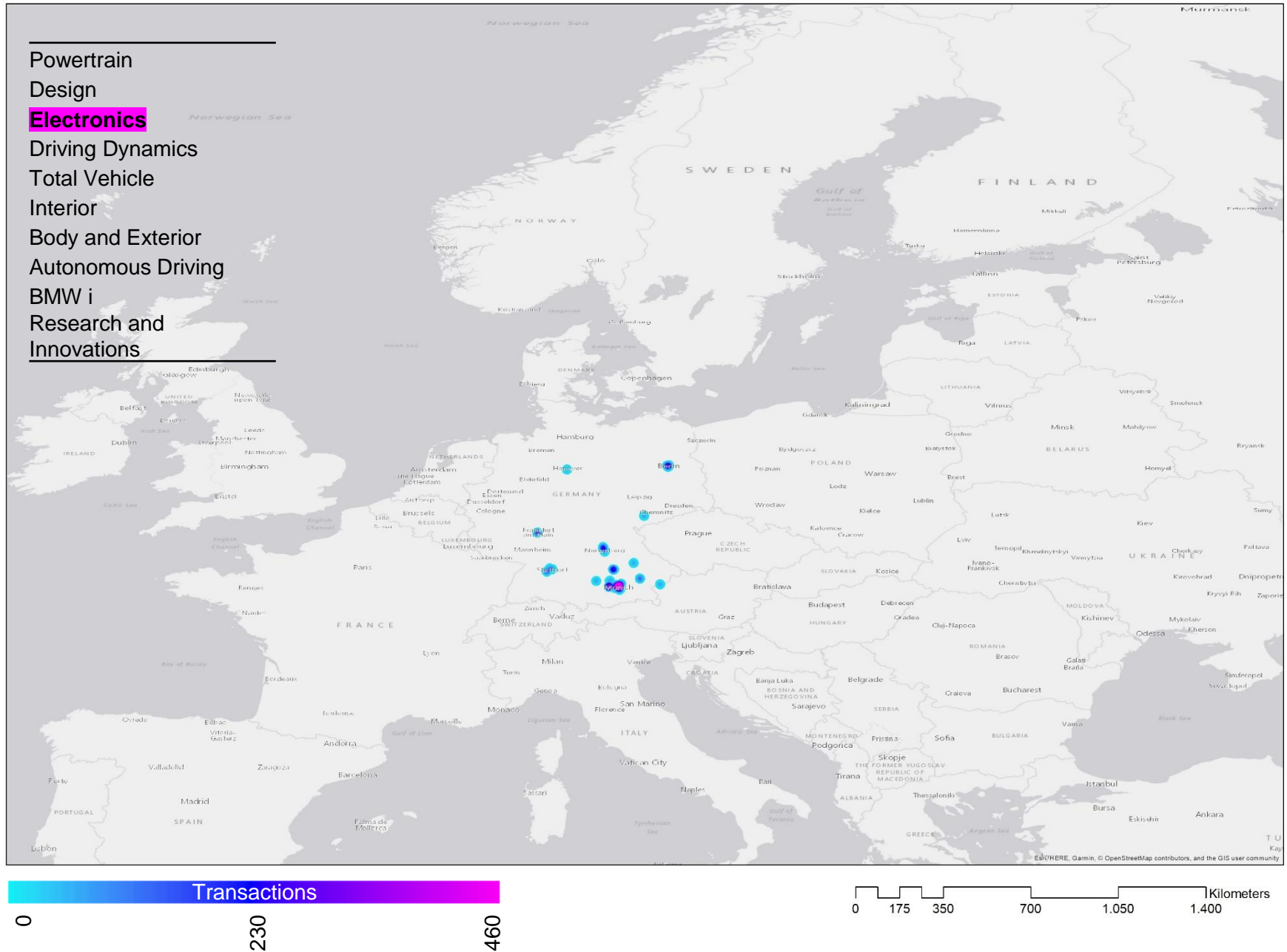


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# Backup

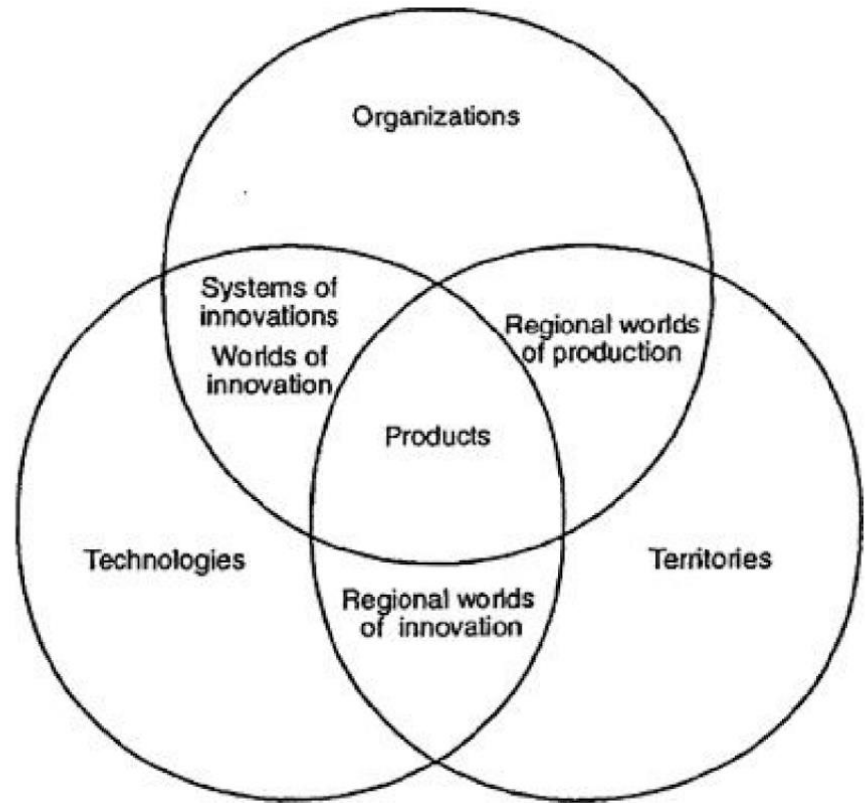
# Spatial distribution of Development Service Providers transaction links



## 2 Theoretical background

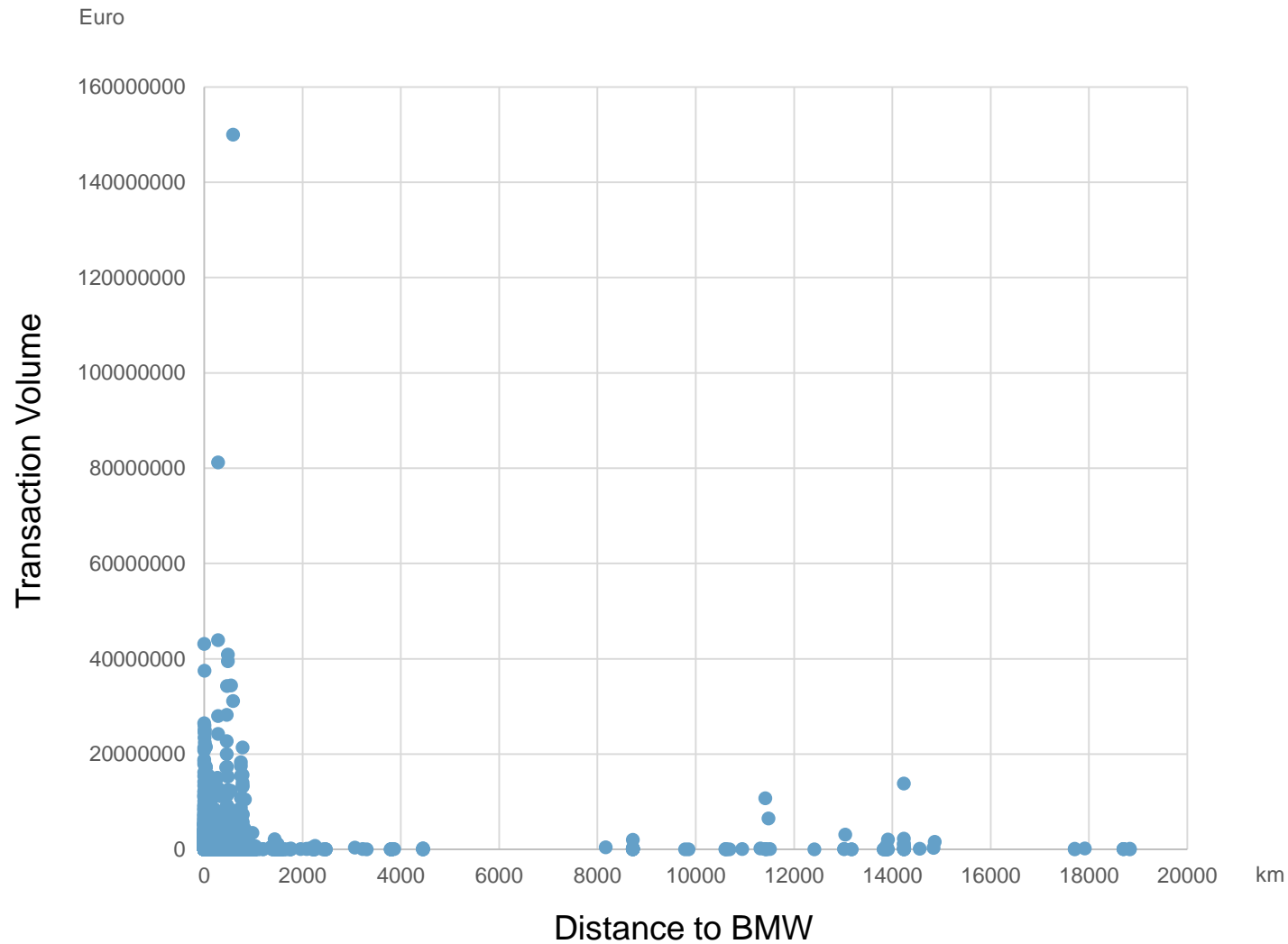
### Holy Trinity (Storper 1997)

- Importance of localized production systems (proximity), despite advanced communication, information, transportation systems
- Localized conventions and norms as background for further economic activities (Maskell and Malmberg: 1999)
- Triad of technologies, organizations, and territories

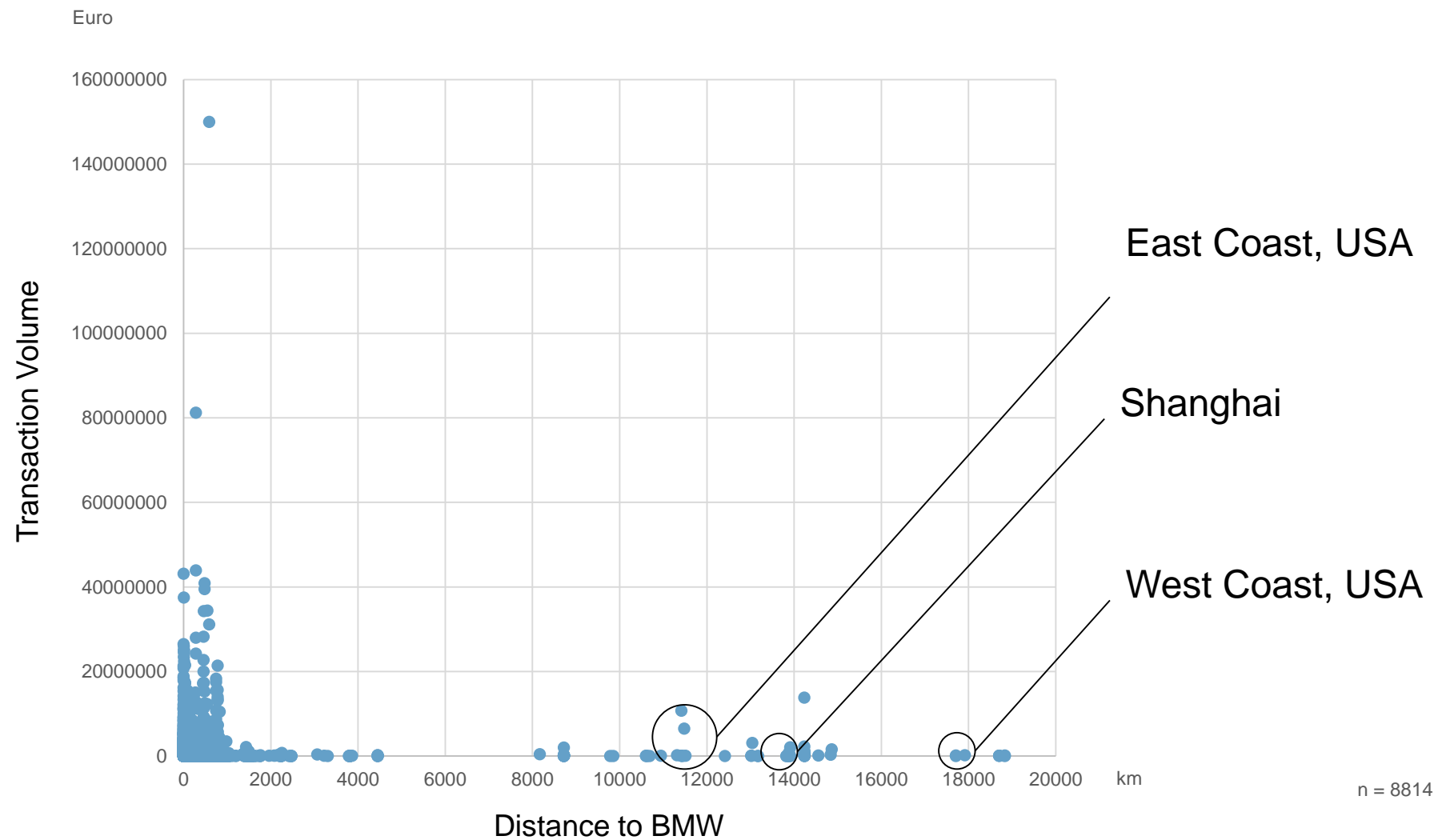


(Storper 1997: p 42)

# 5 Descriptive Analysis of Supplier Linkages

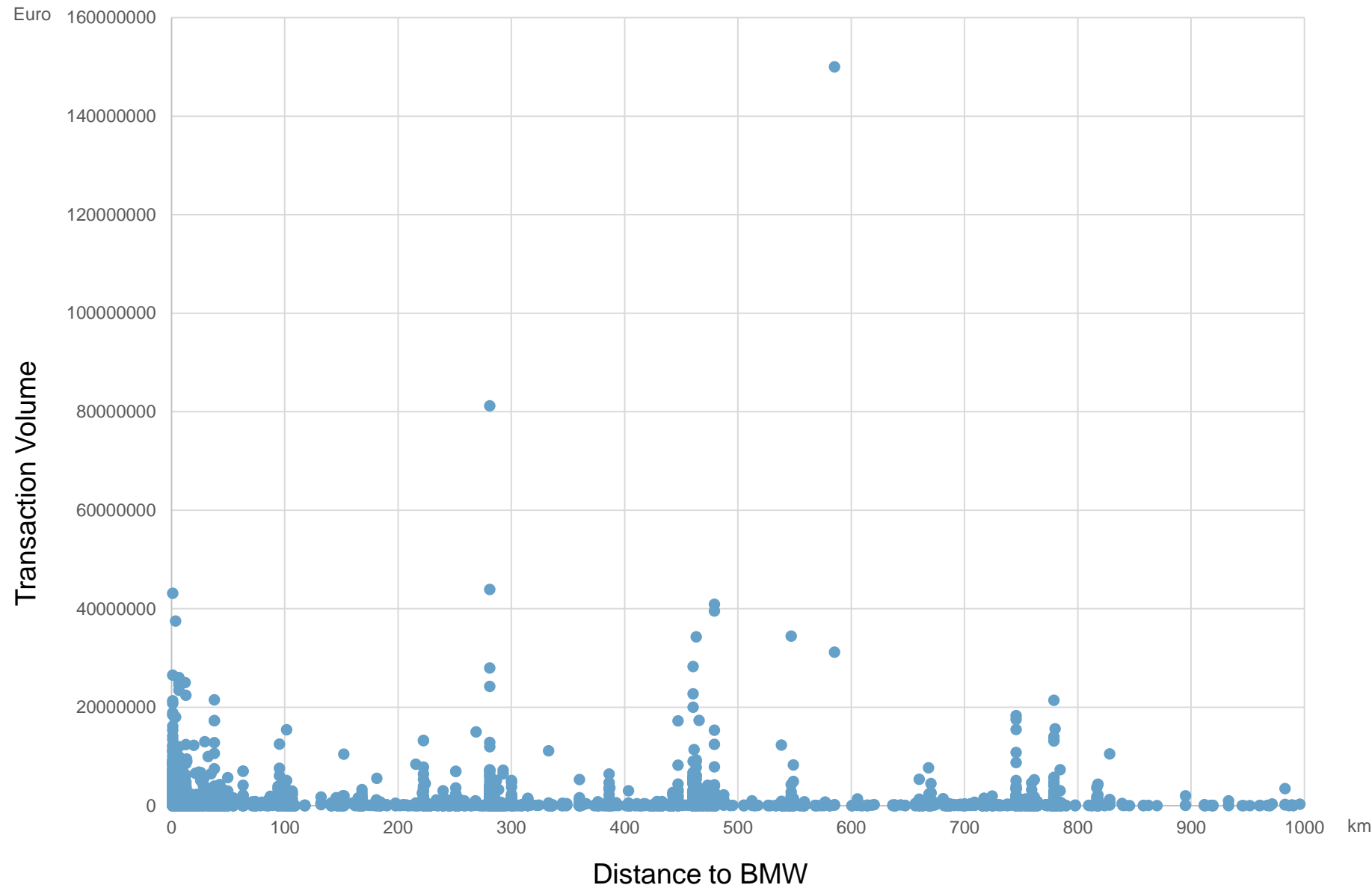


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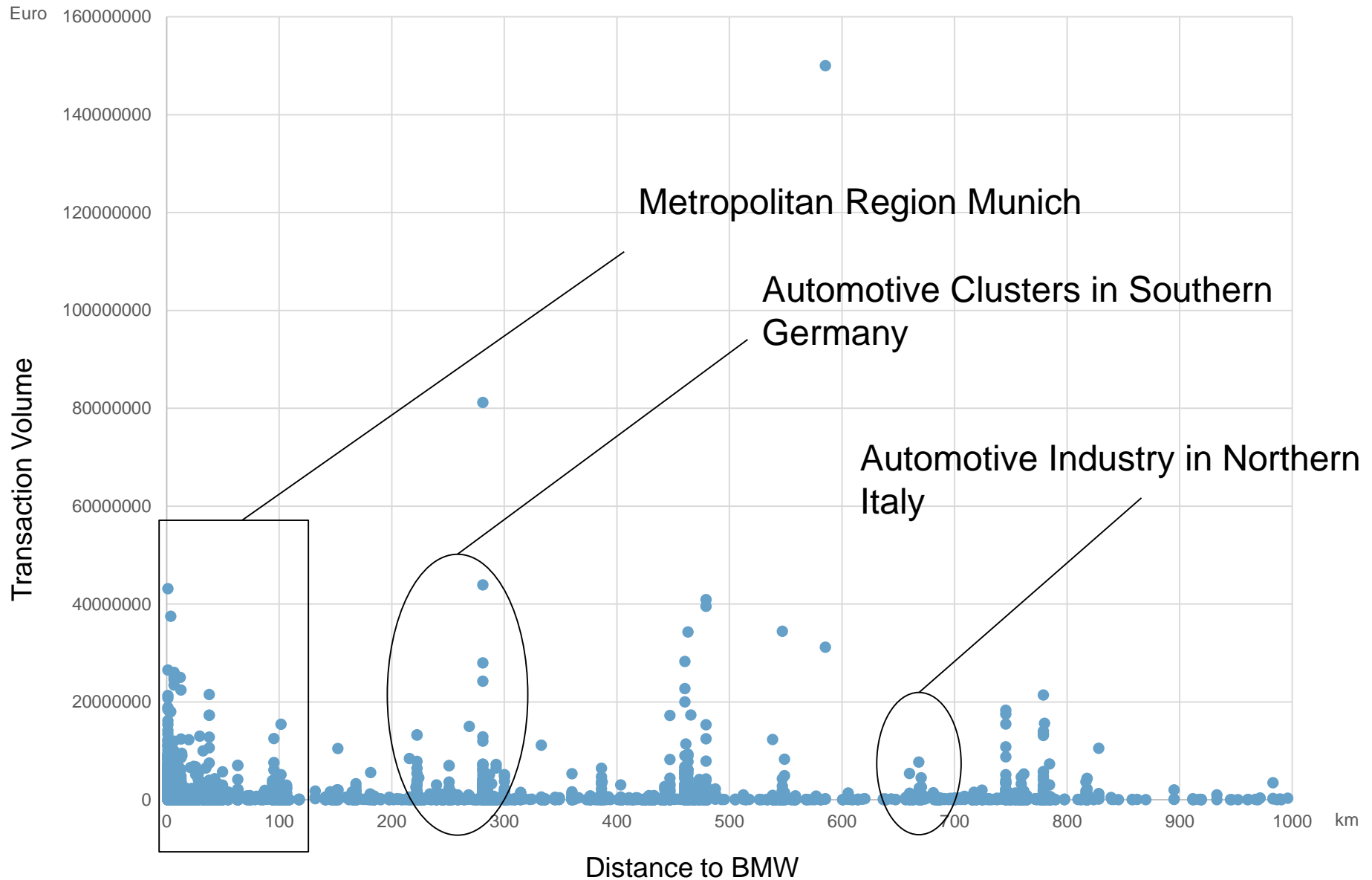




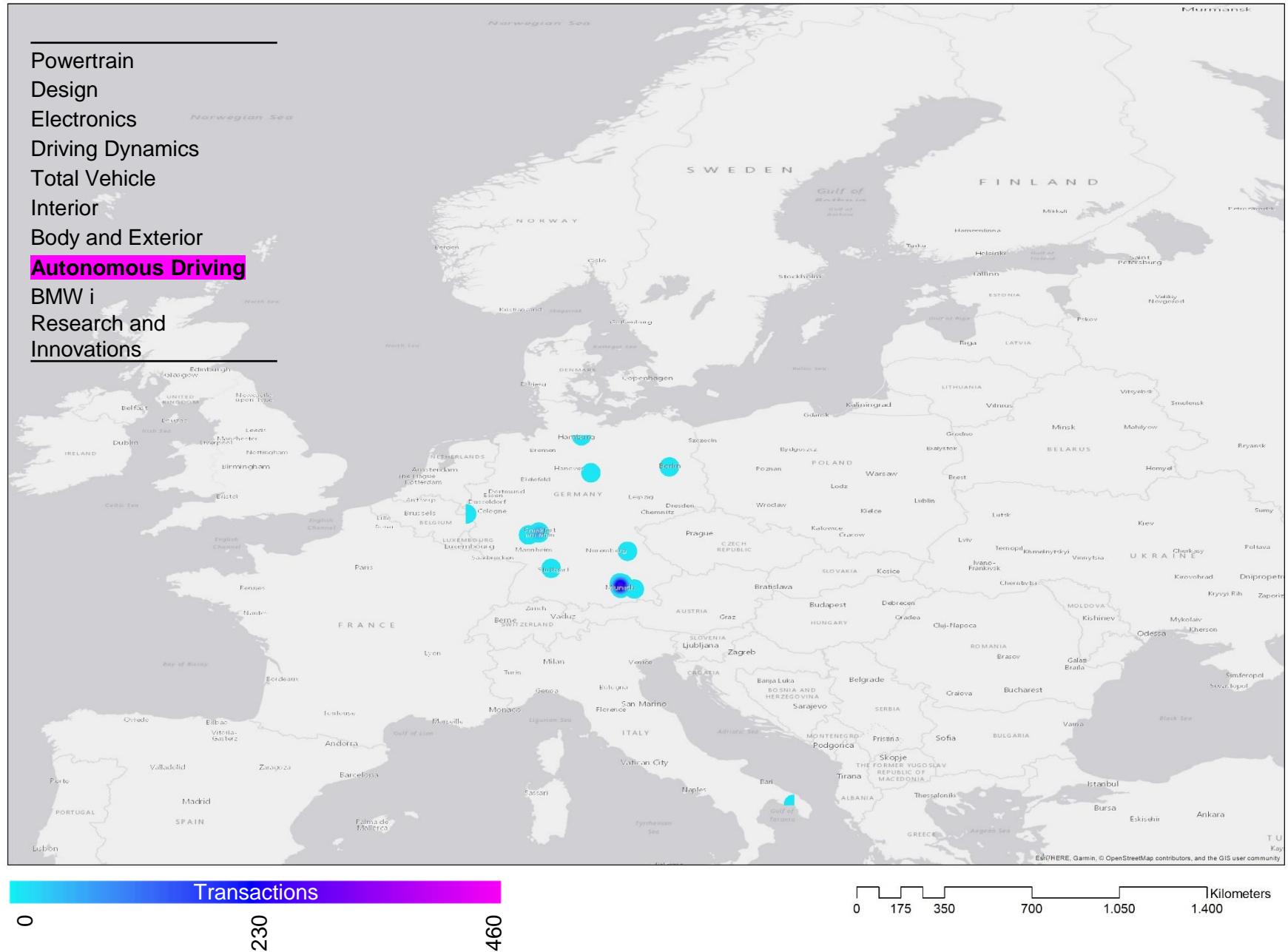
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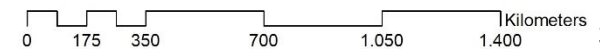
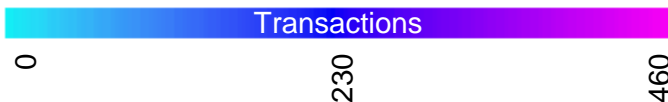
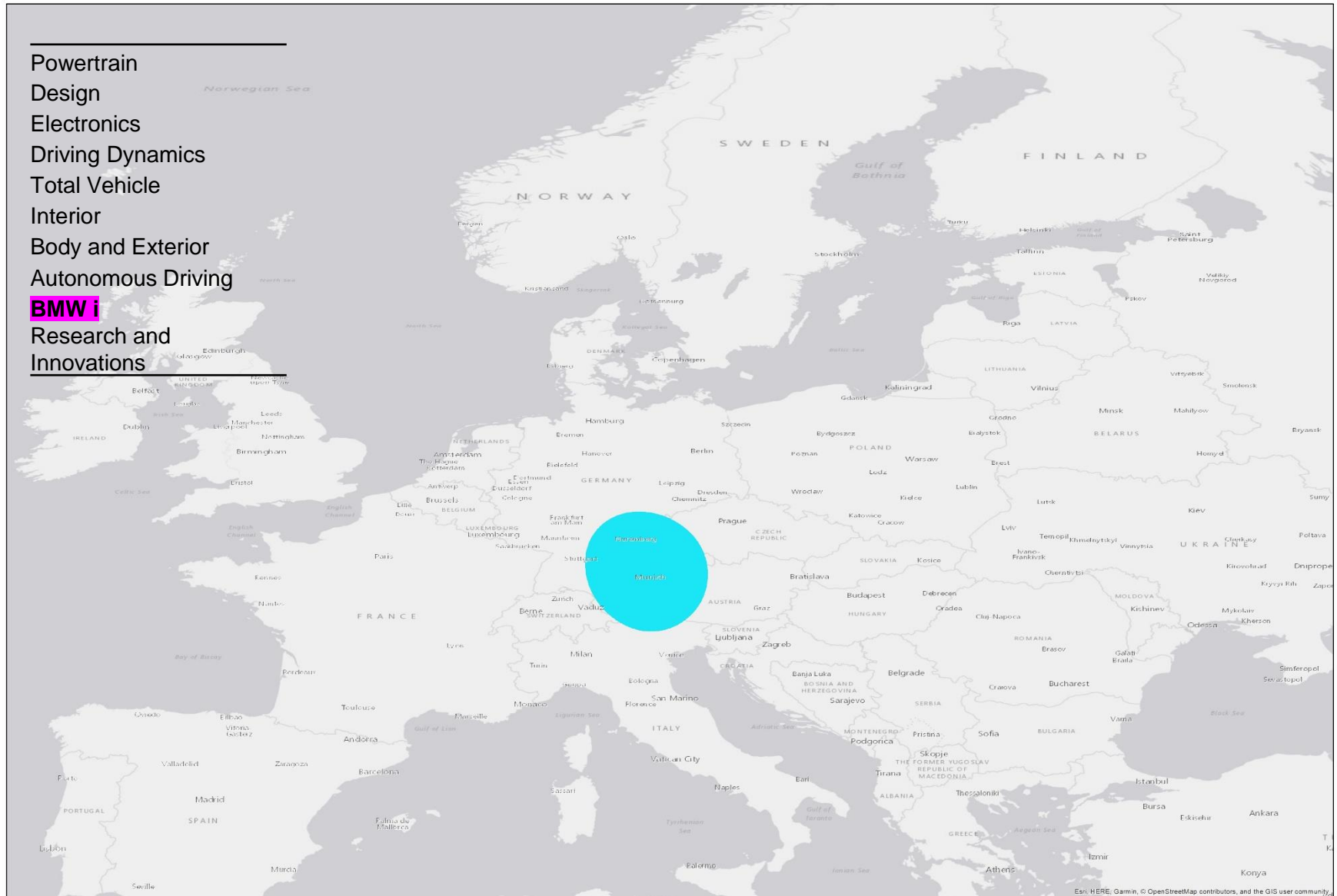


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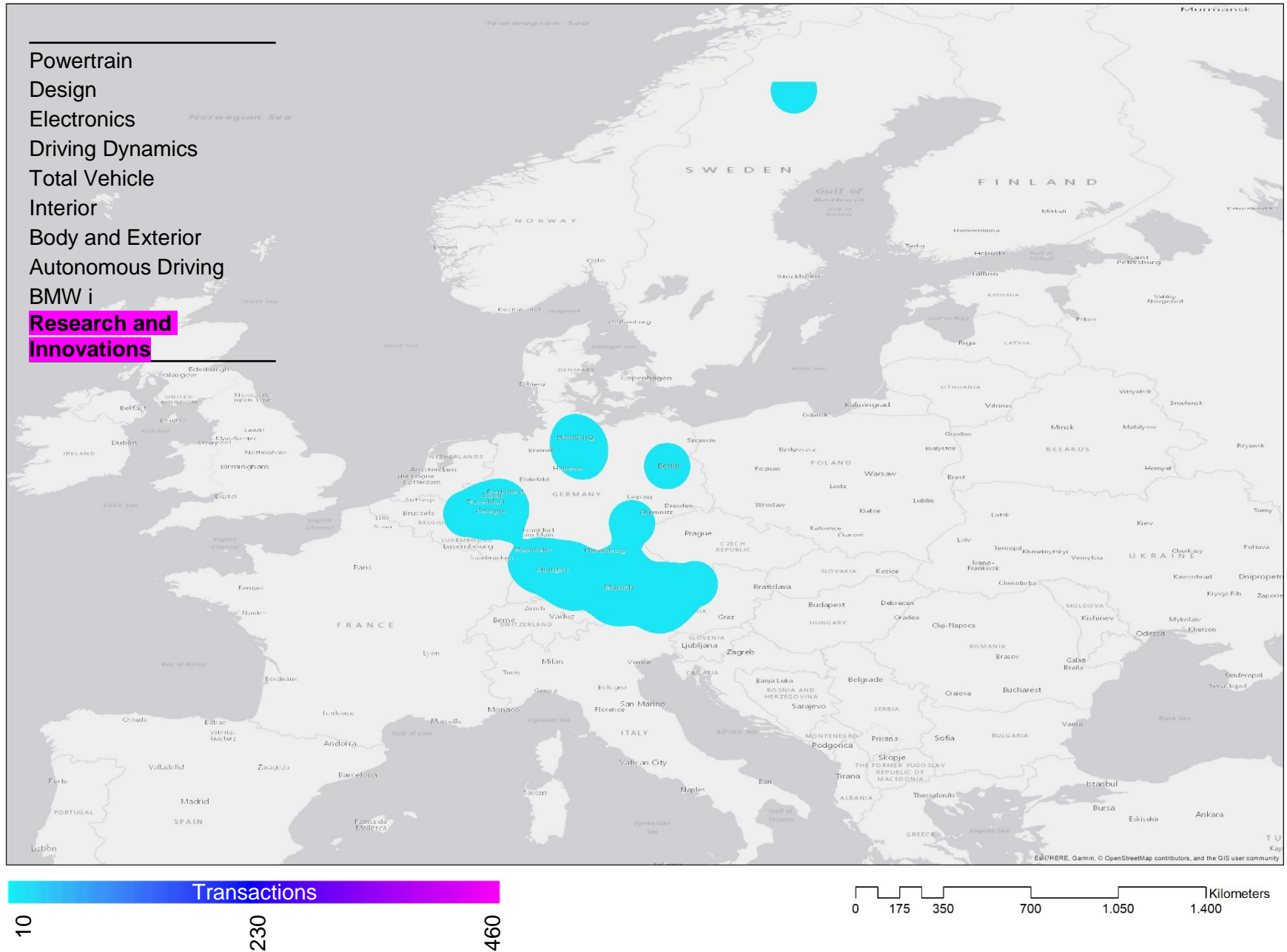


# Spatial distribution of Development Service Providers transaction links

Powertrain  
Design  
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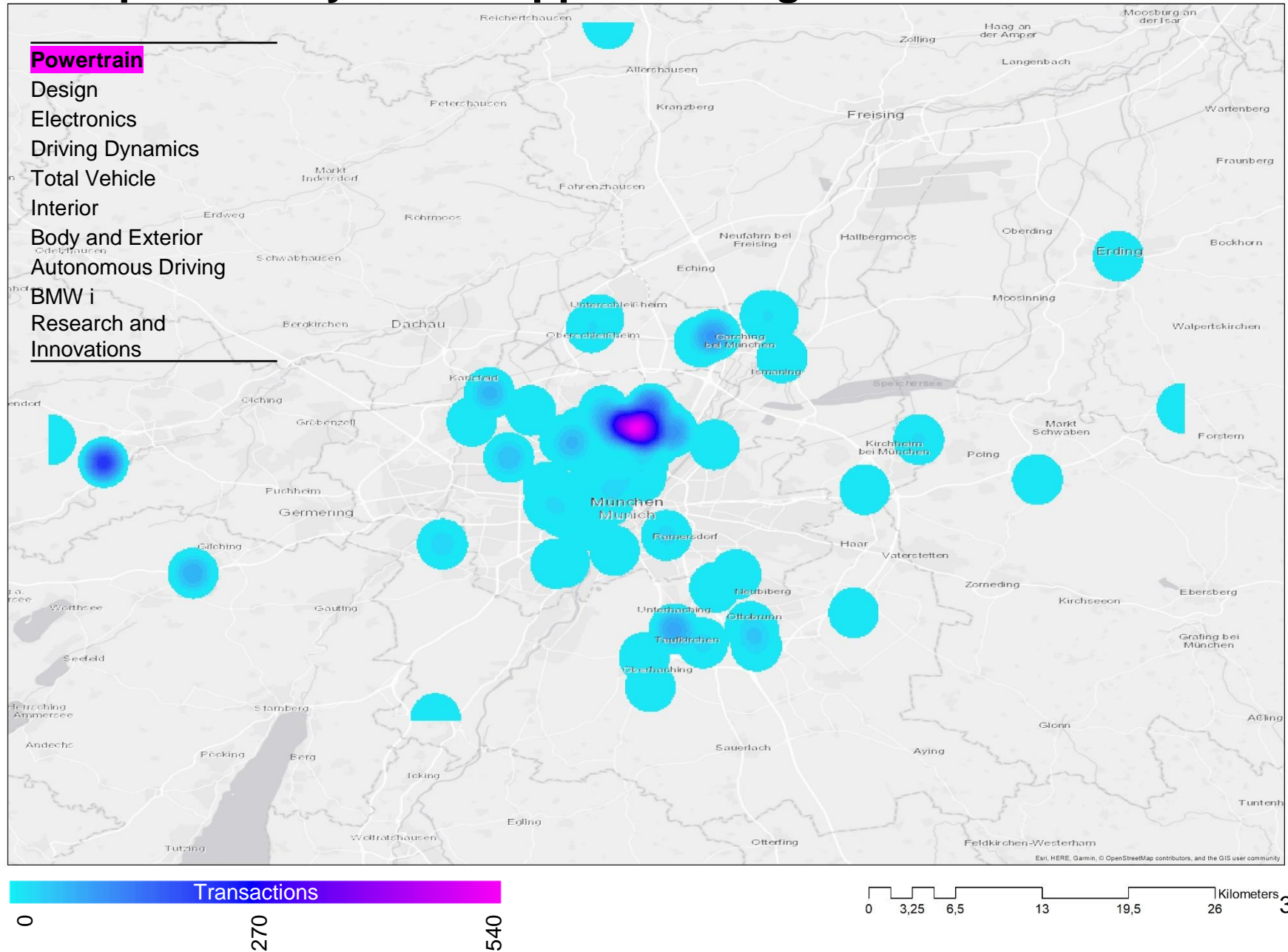


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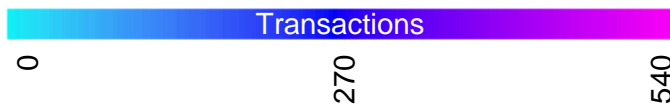
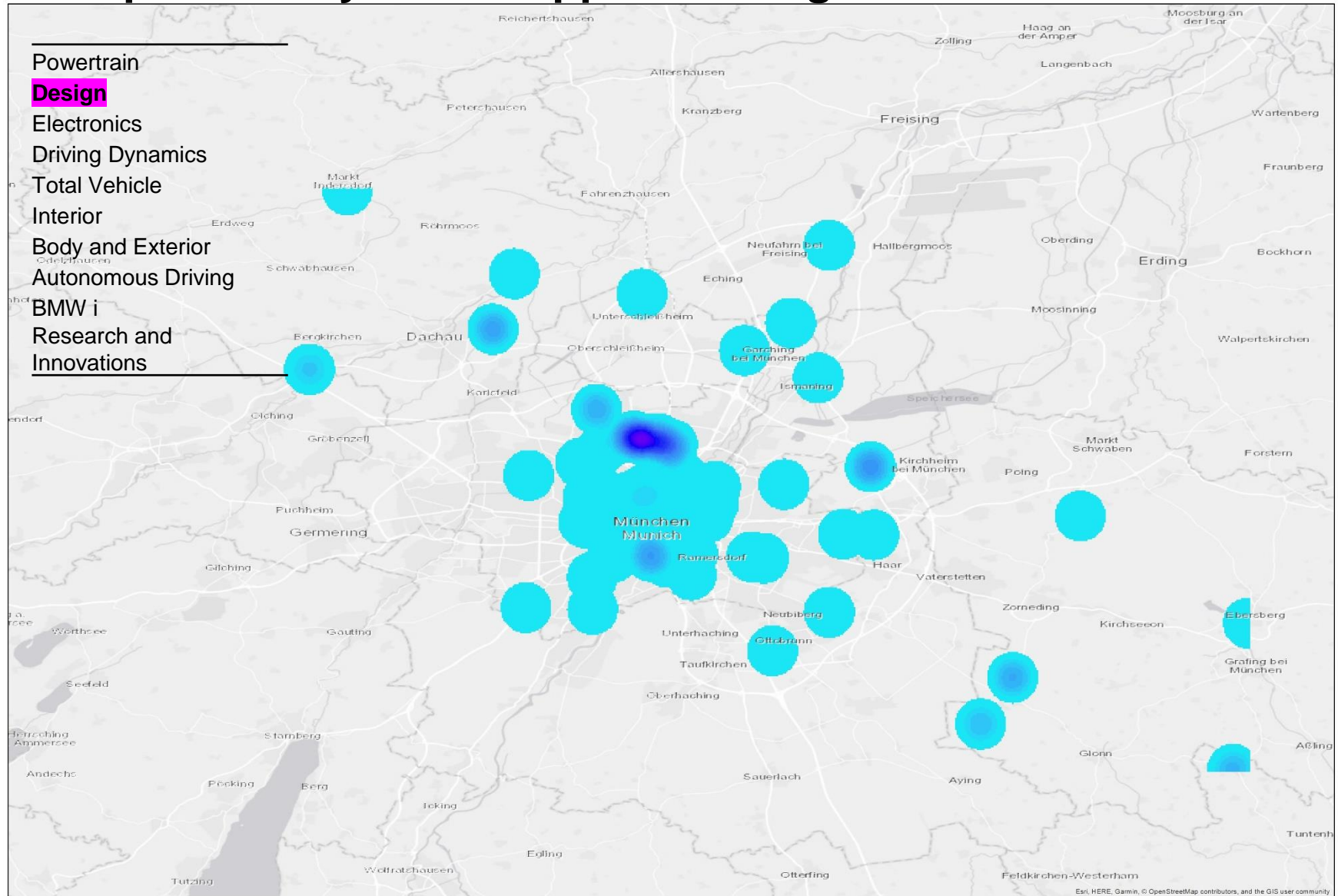




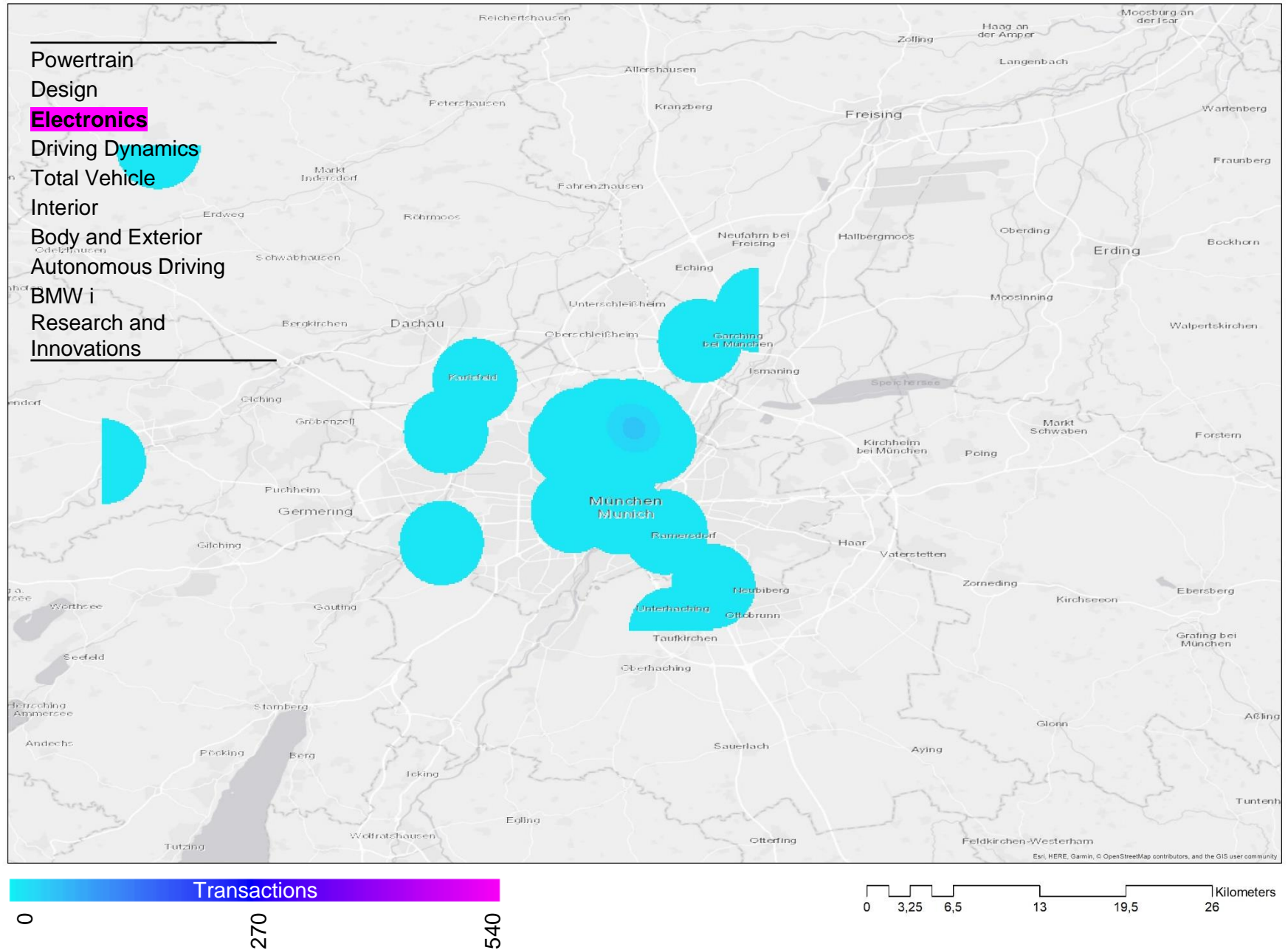
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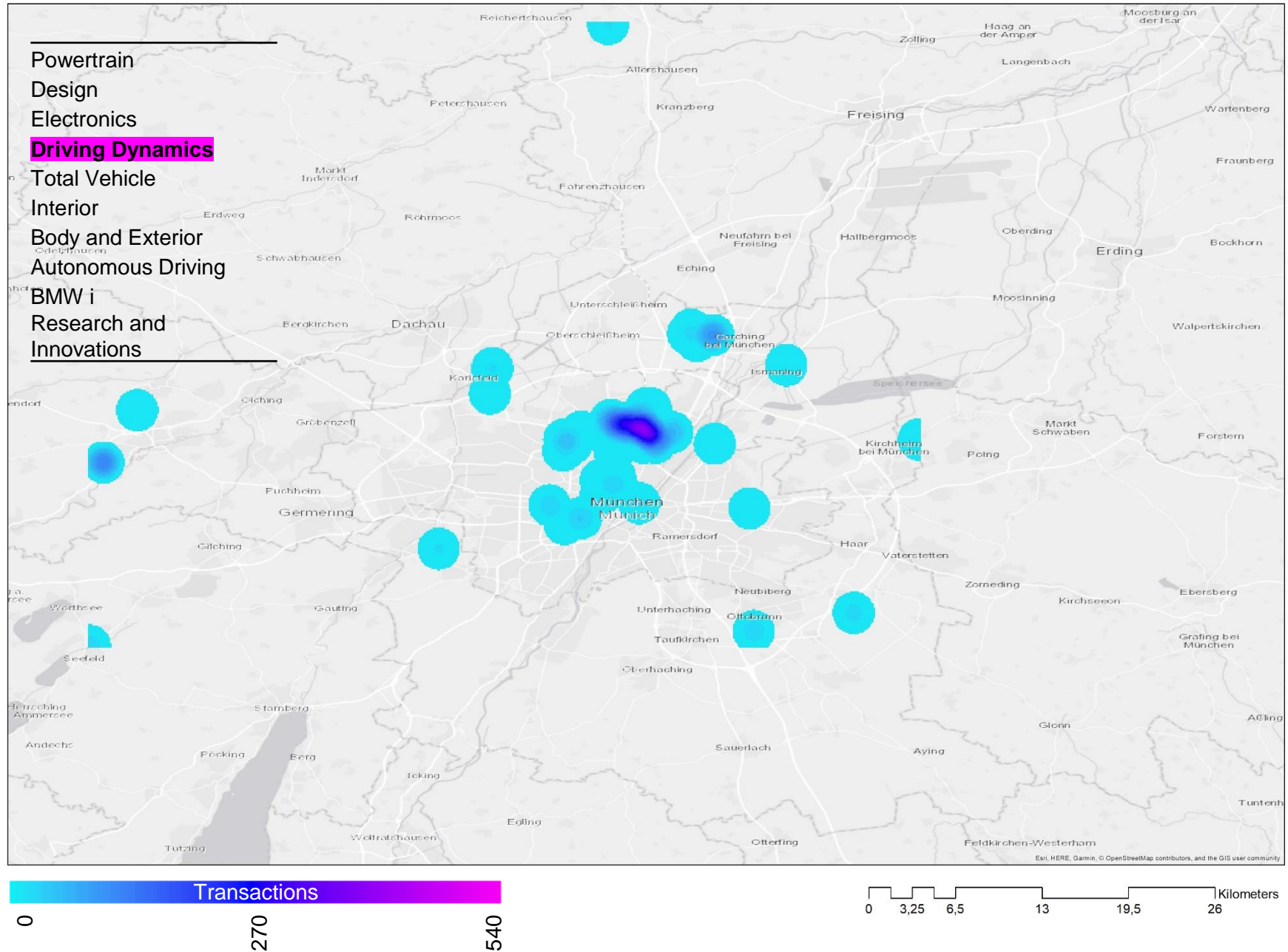


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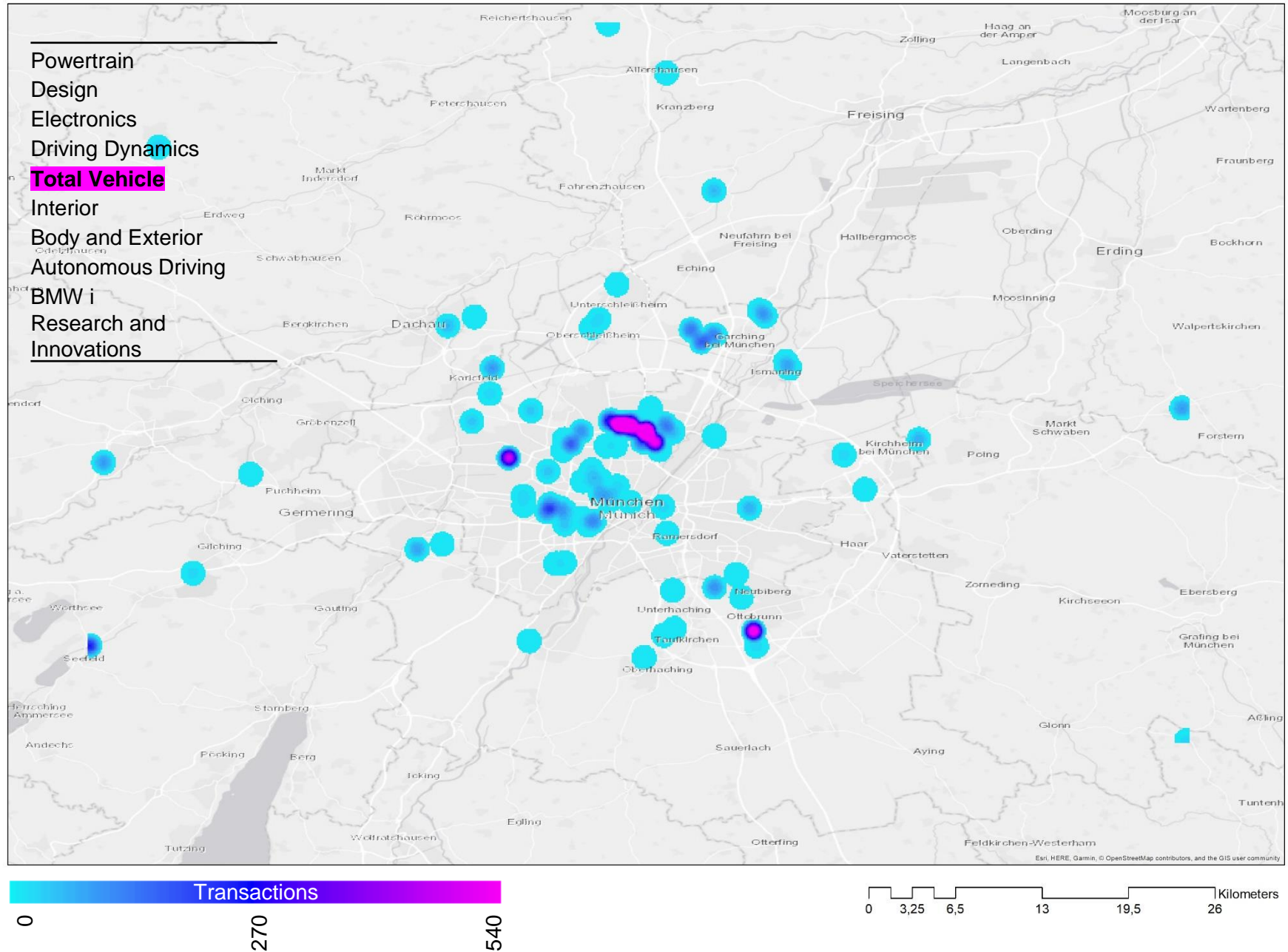




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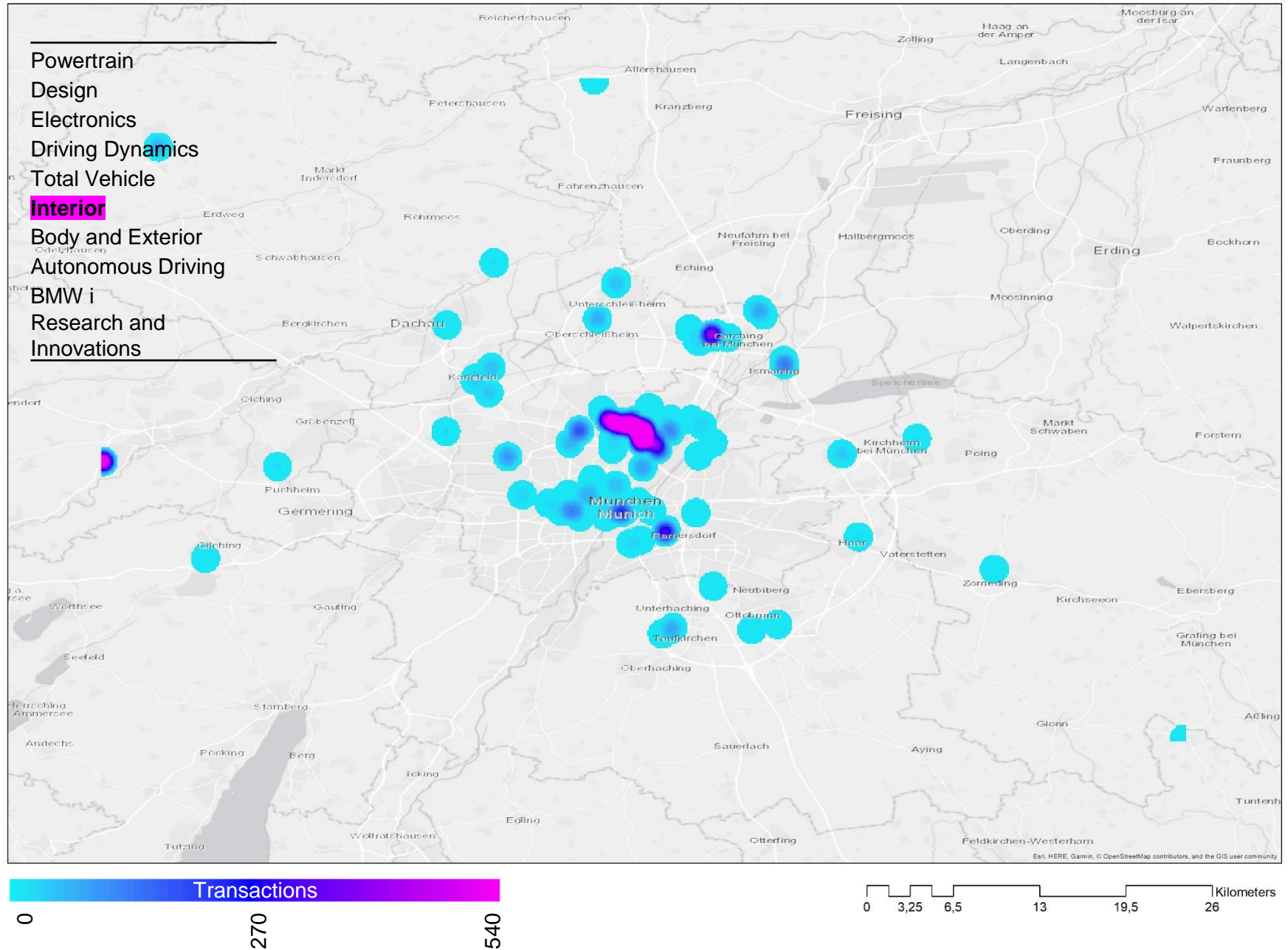


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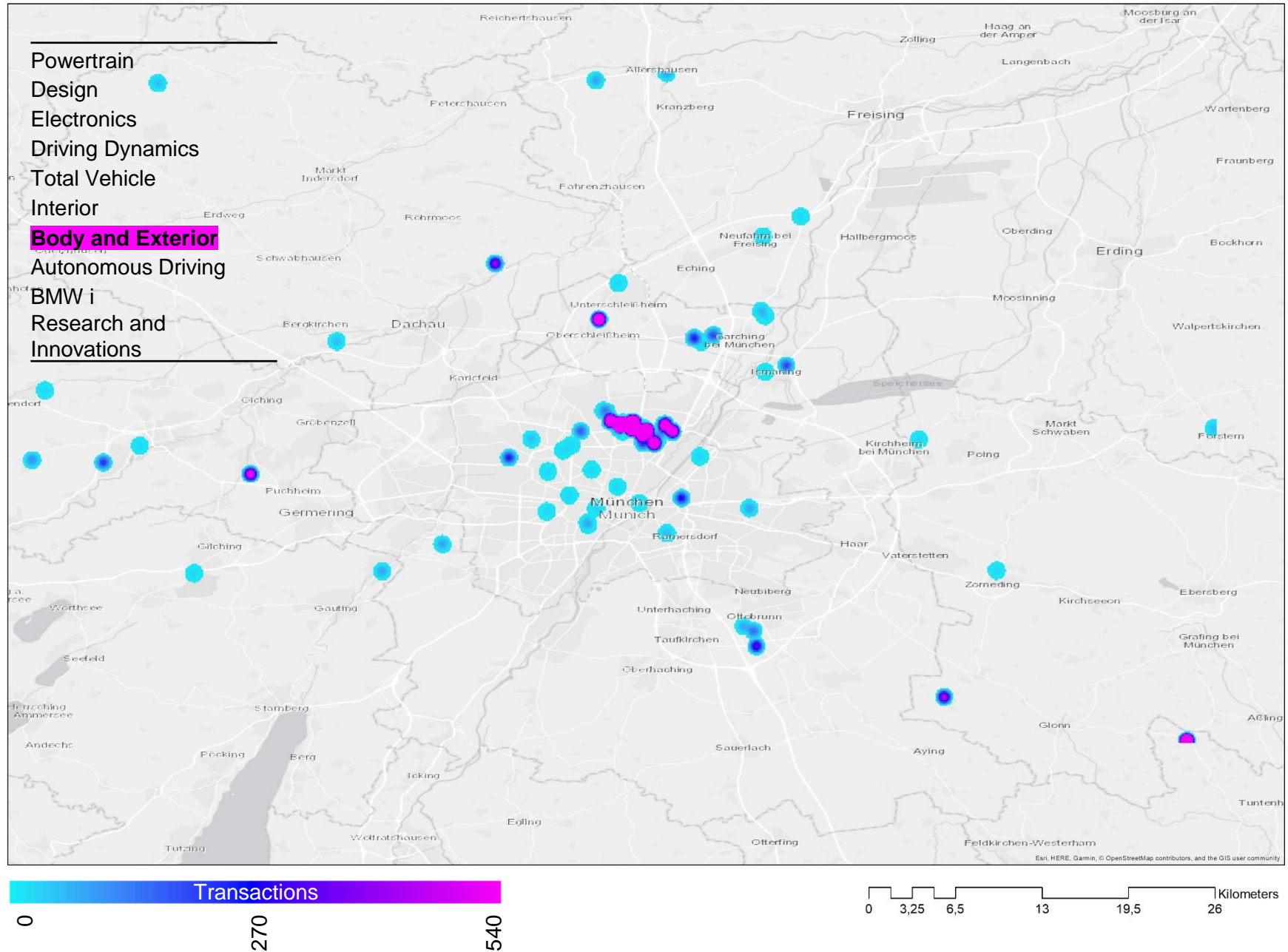




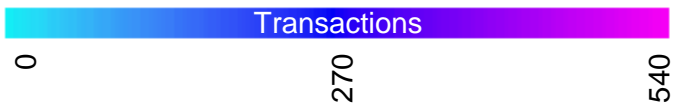
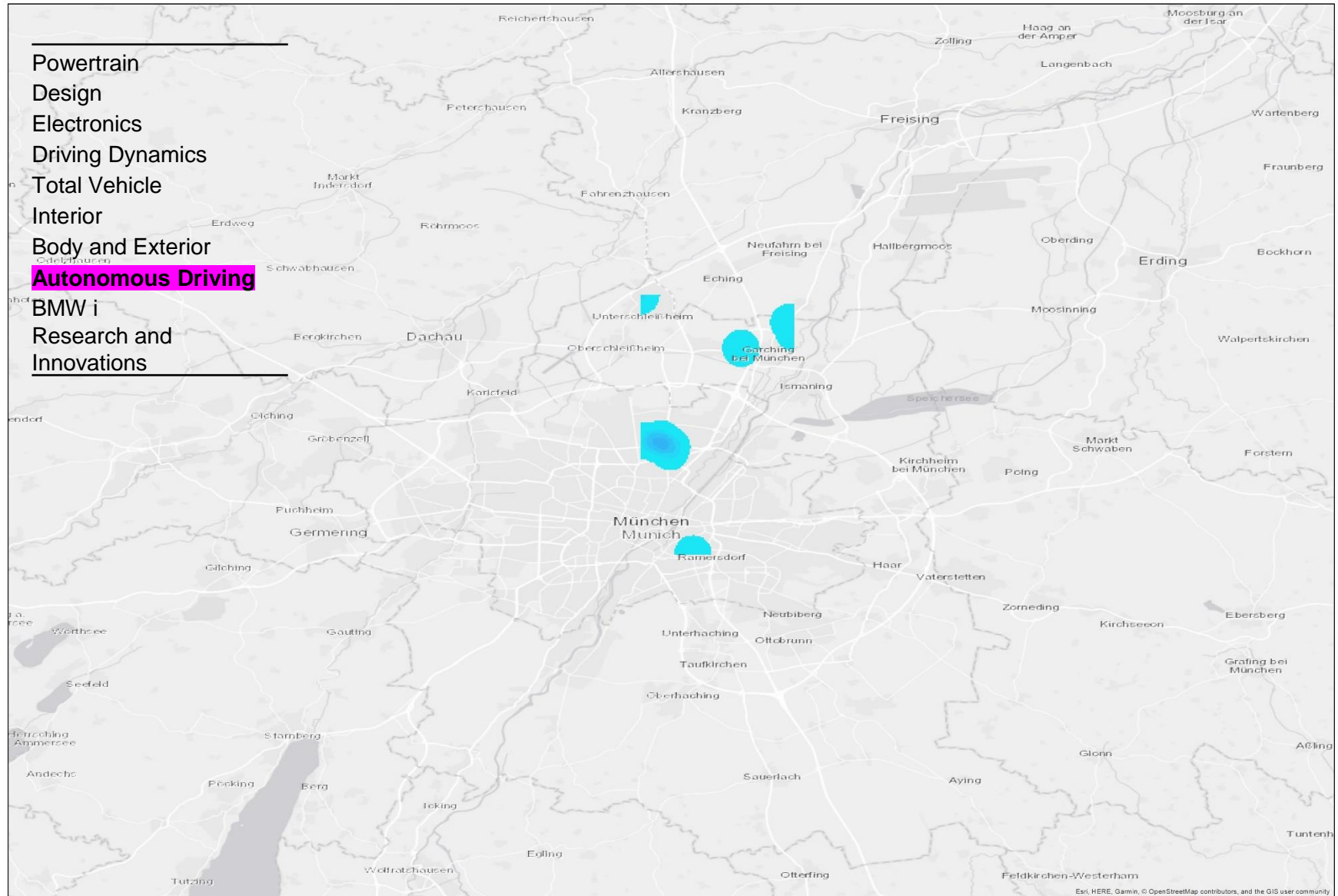
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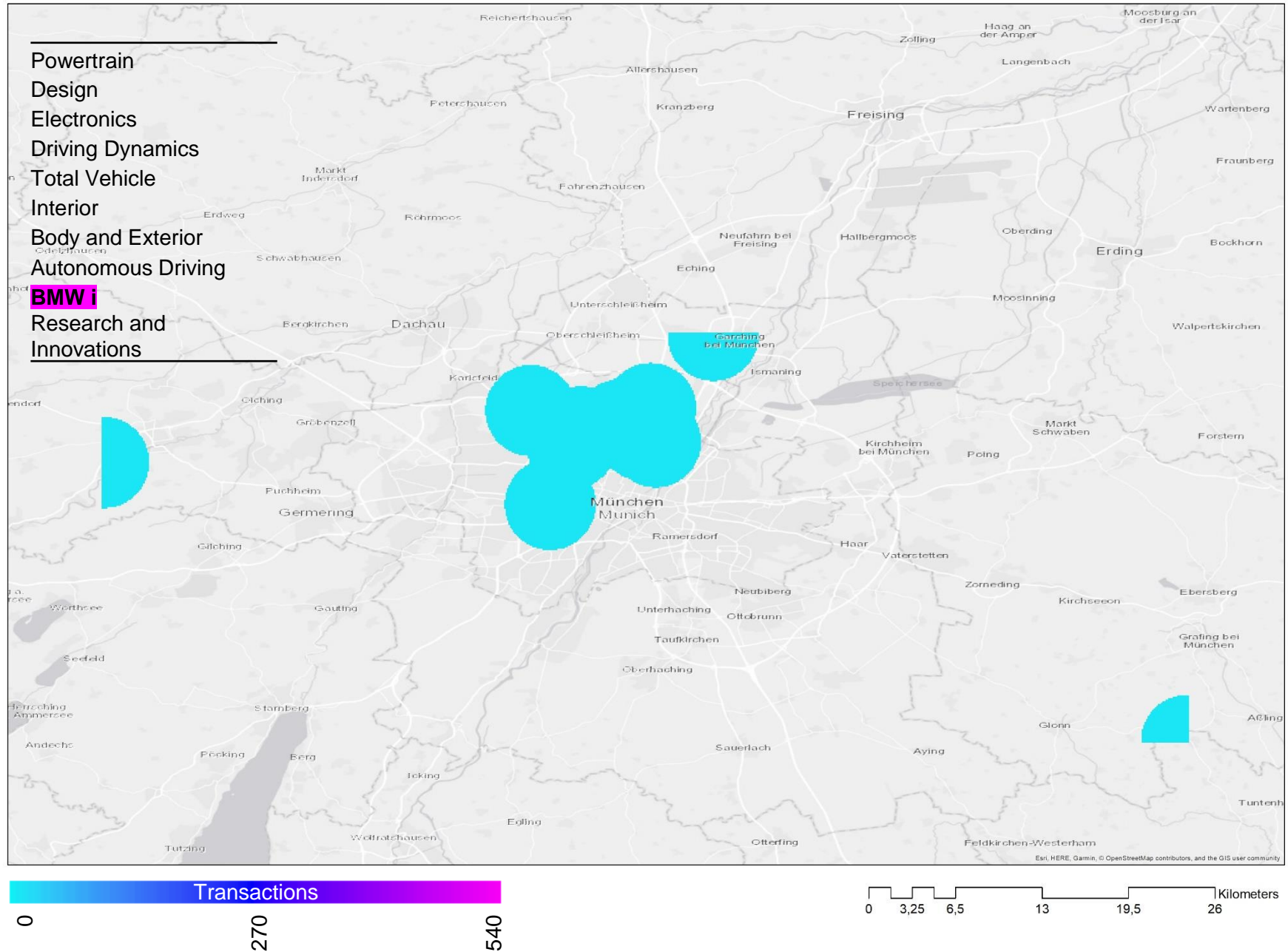


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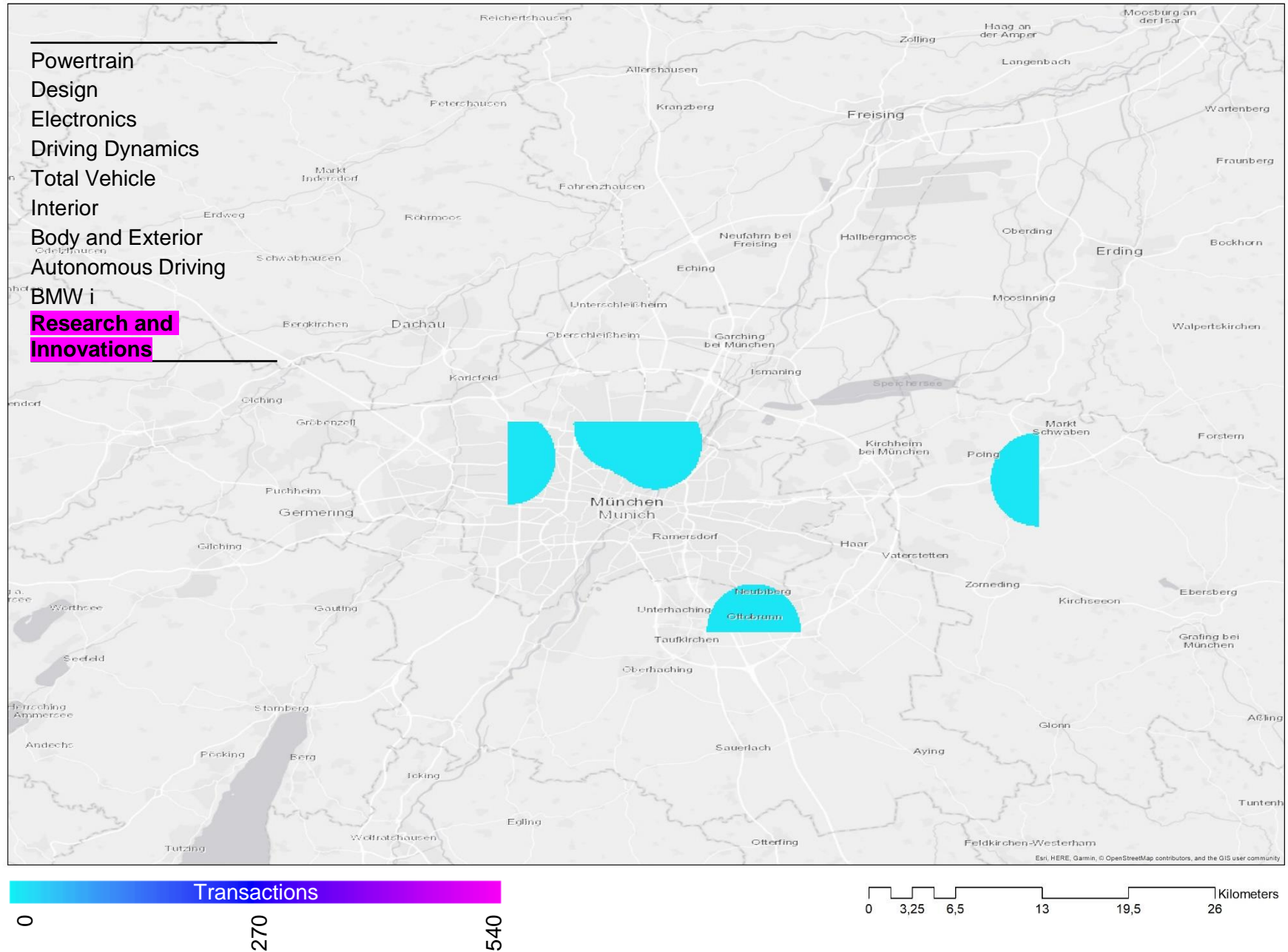




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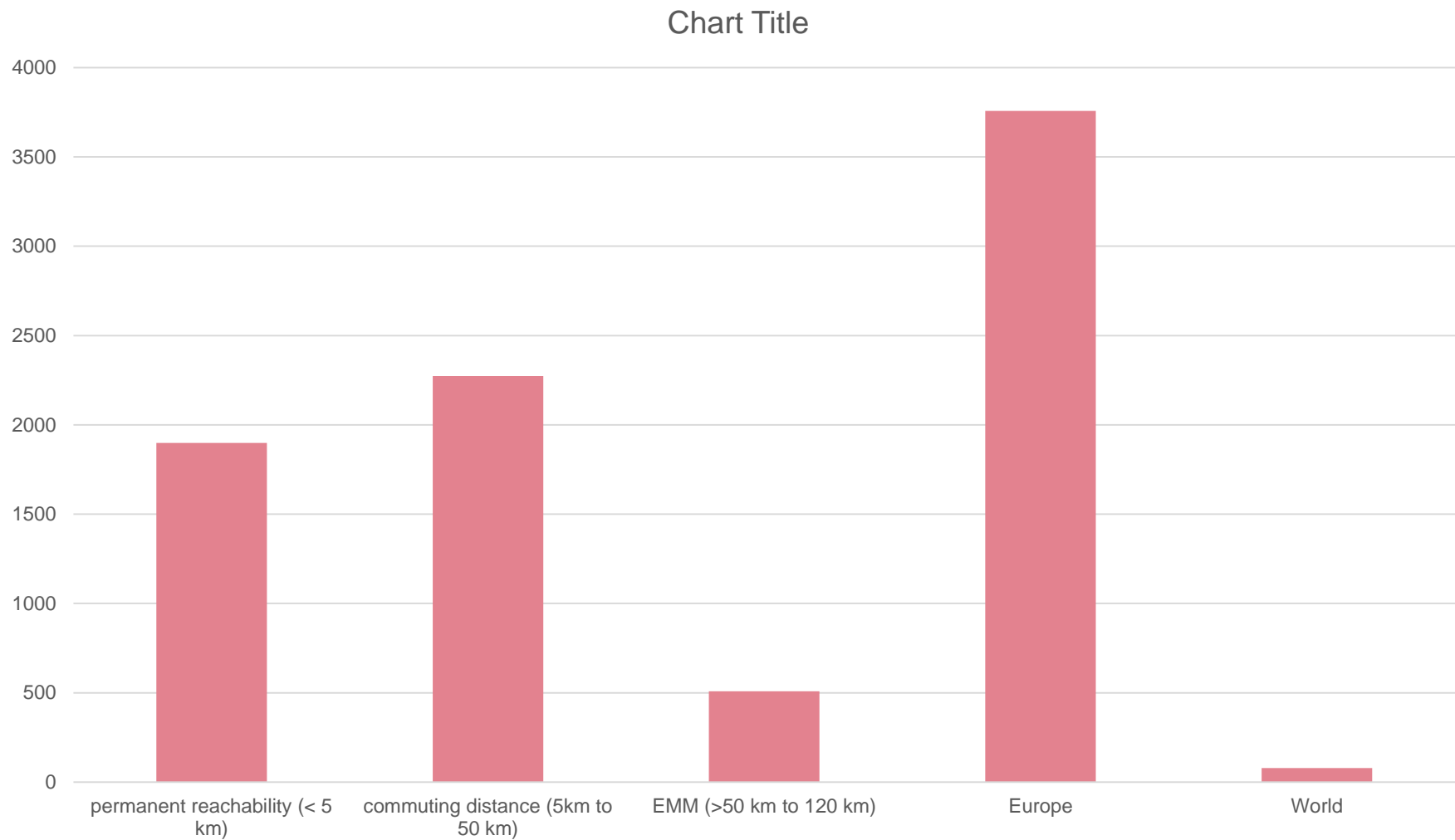


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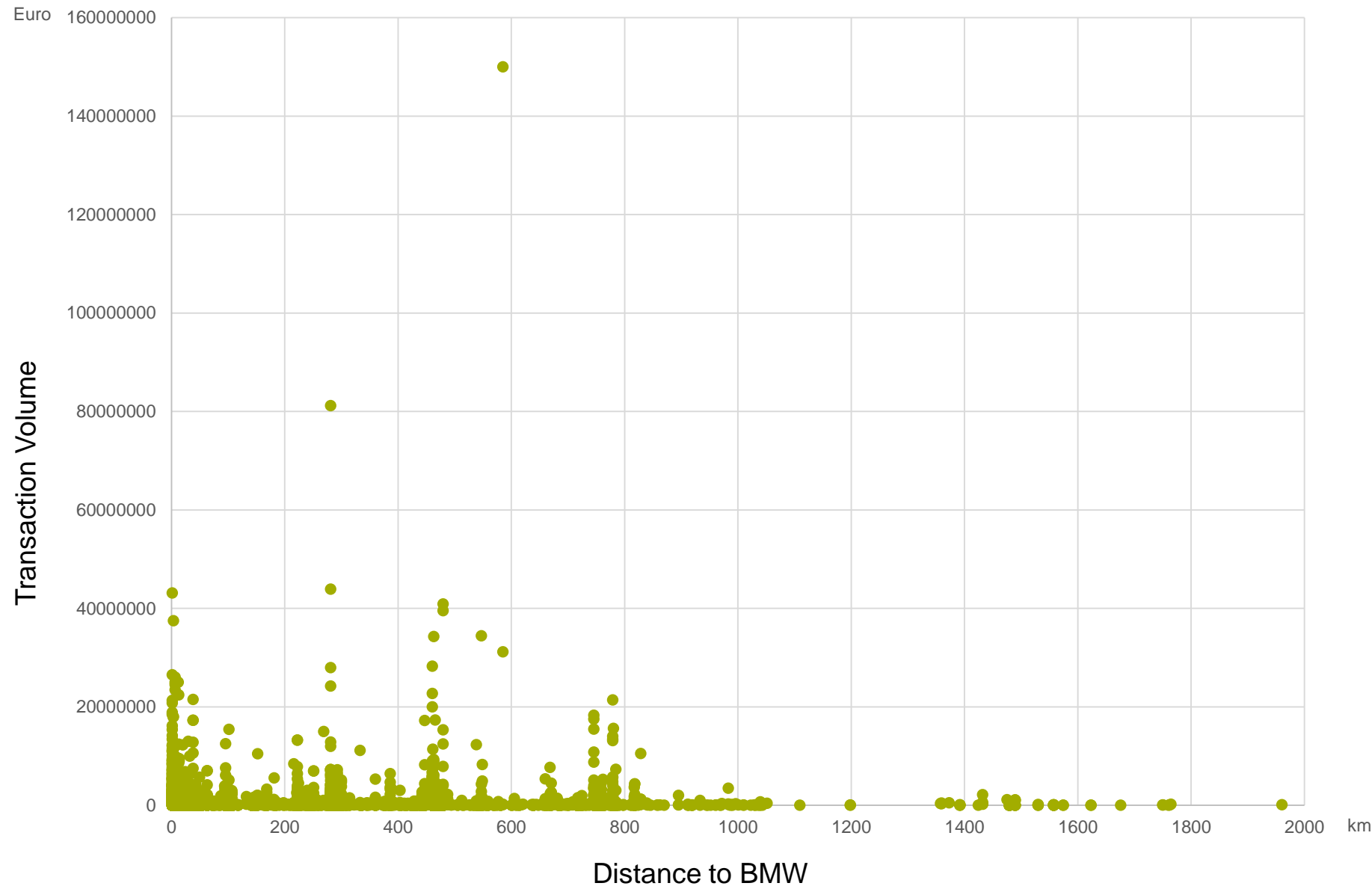




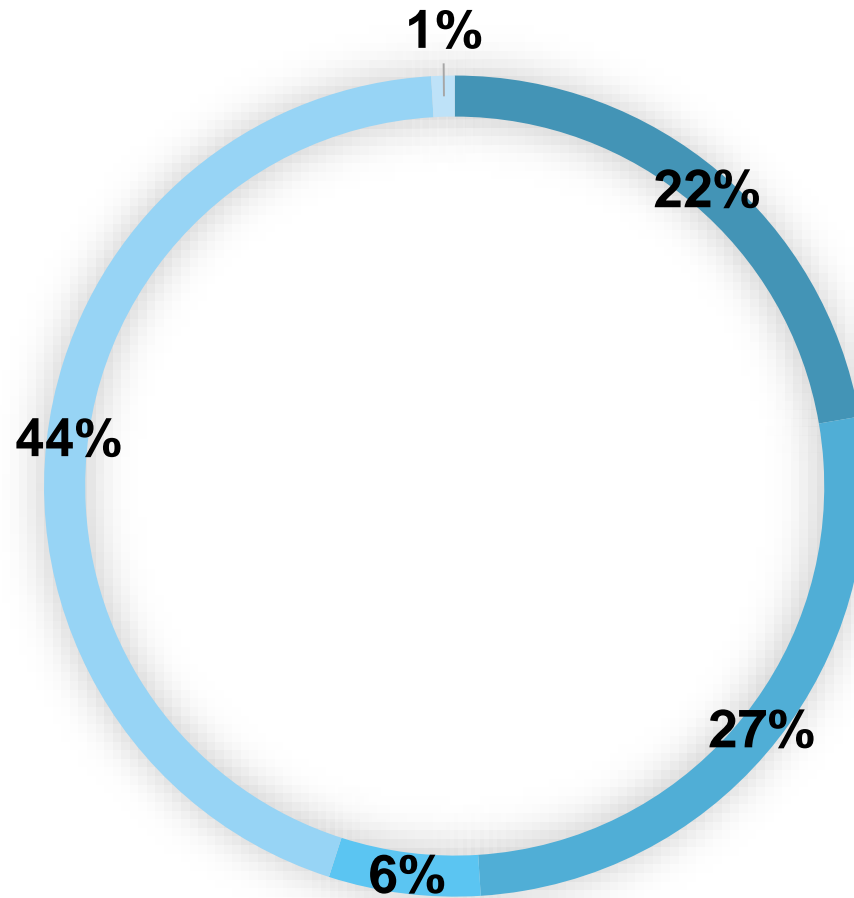
# 5 Descriptive Analysis of Supplier Networks



# 5 Descriptive Analysis of Supplier Linkages



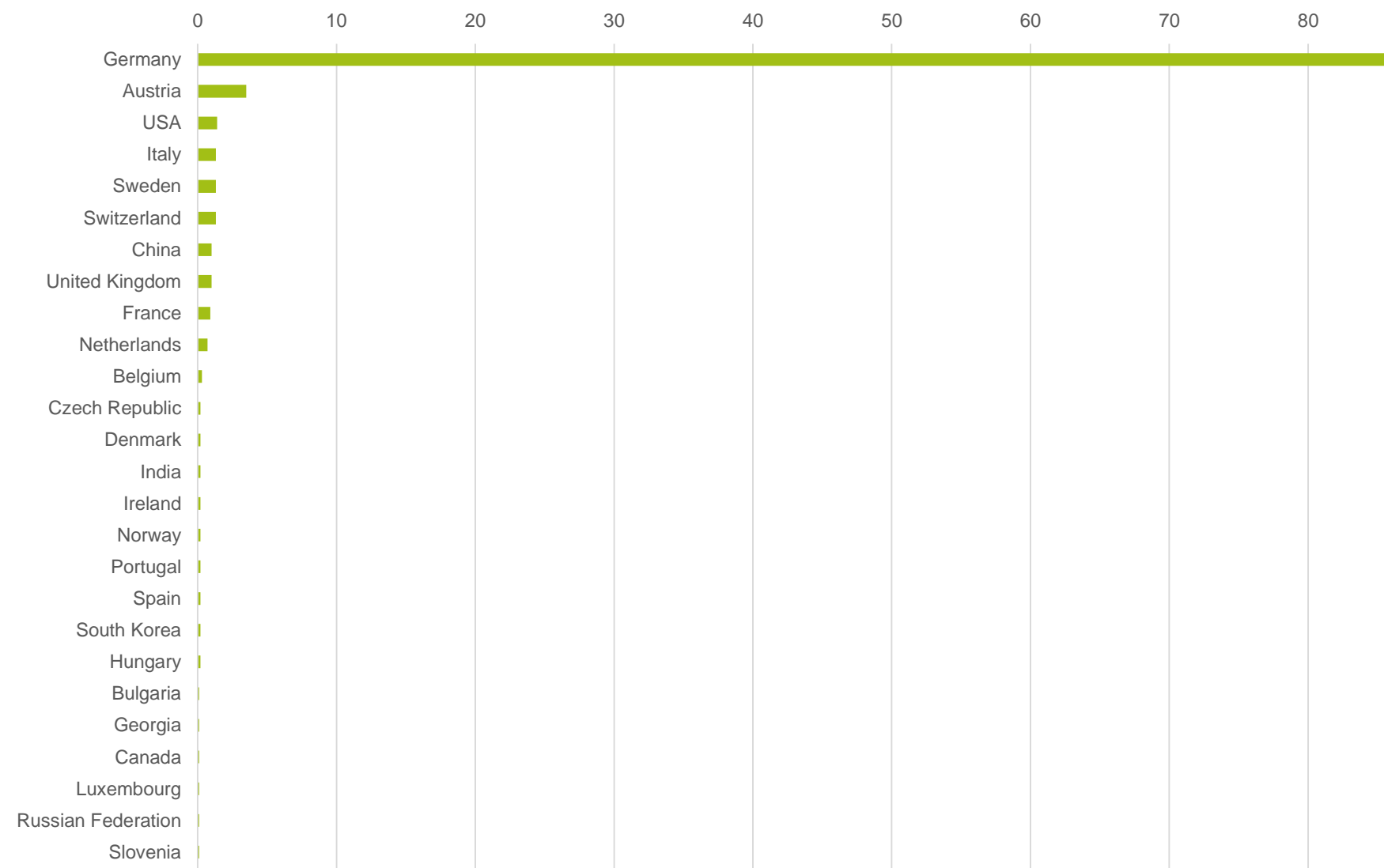
# Spatial distribution of Advanced Producer Service transaction links



- Permanent reachability (< 5 km)
- Metrop. Region Munich (>50 km to 120 km)
- World

- Commuting distance (5km to 50 km)
- Europe

# Spatial Distribution of Development Service Providers



## Empirical findings on new links

- multinational corporations with increasing experience and connectedness will be more likely to have further alliances in the future (Gulati, 1999)
- Embedded linkages: network evolve around trust and shared norms (Glückler 2007)
- multi-connectivity: new alliances were more likely to be formed between those firms that were linked to each other at a previous stage (Powell et al., 2005)

(cited by Bentrage 2018, forthcoming)